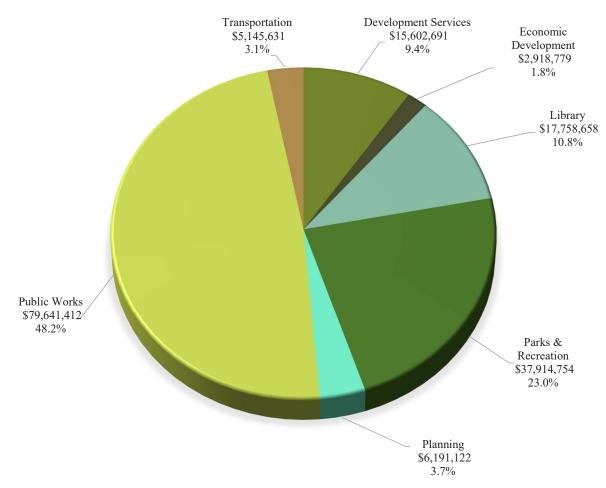
# **Community Development**



## Community Develop Expenditure Budget: \$165,173,046

The chart above depicts each agency's operating budget only. It does not reflect capital project budgets that may be attributed to agencies or Transit Subsidy.



Average Tax Bill: Community Development accounted for \$325 and 8.08% of the average residential tax bill in FY19.

## **Department & Agencies**

- Development Services
- **Economic Development**
- Library

- Parks & Recreation
- Planning
- **▶ Public Works**

- Transit Subsidy
- ▶ Transportation

#### **Mission Statement**

The Department of Development Services promotes a culture where staff and customers work in partnership to create and sustain a better quality of life and environment in which to live, work, and play. Development processes are designed to be effective and efficient, and ensure compliance with federal, state, and local regulations. The Department of Development Services supports economic development, public safety, revitalization, infrastructure improvements, and the protection of natural resources. Staff provides customers the highest quality of service and respect. The department supplies the public with development information through effective communication and education.



# Expenditure Budget: \$15,602,691

9.4% of Community Development

#### **Program:**

Building Development: \$12,760,990Land Development: \$2,530,793

Customer Liaison: \$310,908

Community Development Expenditure Budget: \$165,173,046

#### **Mandates**

The County operates under a state mandate to enforce minimum safety standards in accordance with the Uniform Statewide Building Code. The Department of Development Services provides these mandated services. The Department of Development Services also serves as the liaison to the state mandated Building Code Appeals Board.

The Board of County Supervisors has enacted additional local mandates for which the Department of Development Services has responsibility.

State Code: 15.2-2241A5, A11, 2241B, 2245, 36-105.A, 10.1-1124-1130, 15.2-2240, 15.2-2241

County Code: Chapter 3 (<u>Amusements</u>), Chapter 5 (<u>Buildings and Building Regulation</u>), Chapter 12 (<u>Massage Establishments</u>), Chapter 25.1 (<u>Swimming Pools, Spas and Health Clubs</u>), Chapter 26 (<u>Tax Exemption for Solar Energy Equipment, Facilities or Devices</u>), Chapter 32 (<u>Zoning</u>), Chapter 33 (<u>Expedited Land Development Plan Review</u>)

FY2019 Budget | 82 | Community Development





| Expenditure by Program                  | FY15<br>Actuals | FY16<br>Actuals | FY17<br>Actuals | FY18<br>Adopted | FY19<br>Adopted | % Change<br>Budget FY18/<br>Budget FY19 |
|---|-----------------|-----------------|-----------------|-----------------|-----------------|---|
| Building Development                    | \$11,651,262    | \$11,664,223    | \$10,911,371    | \$12,304,631    | \$12,760,990    | 3.71%                                   |
| Land Development                        | \$2,830,824     | \$4,299,240     | \$2,229,201     | \$2,605,952     | \$2,530,793     | (2.88%)                                 |
| Customer Liaison                        | \$304,871       | \$316,060       | \$285,284       | \$299,278       | \$310,908       | 3.89%                                   |
| Total Expenditures                      | \$14,786,957    | \$16,279,523    | \$13,425,857    | \$15,209,861    | \$15,602,691    | 2.58%                                   |
| Expenditure by Classification           |                 |                 |                 |                 |                 |   |
| Salaries and Benefits                   | \$9,634,844     | \$9,365,203     | \$9,431,776     | \$10,536,947    | \$10,960,194    | 4.02%                                   |
| Contractual Services                    | \$53,063        | \$121,932       | \$114,878       | \$70,285        | \$103,129       | 46.73%                                  |
| Internal Services                       | \$2,108,797     | \$2,041,825     | \$2,060,162     | \$2,112,375     | \$2,223,002     | 5.24%                                   |
| Purchase of Goods & Services            | \$308,862       | \$311,790       | \$349,923       | \$667,107       | \$672,275       | 0.77%                                   |
| Capital Outlay                          | \$207,225       | \$135,231       | \$135,404       | \$157,000       | \$157,000       | 0.00%                                   |
| Leases & Rentals                        | \$14,910        | \$15,011        | \$14,051        | \$20,656        | \$23,156        | 12.10%                                  |
| Reserves & Contingencies                | \$0             | \$0             | \$0             | (\$48,713)      | \$0             | (100.00%)                               |
| Transfers Out                           | \$2,459,256     | \$4,288,531     | \$1,319,663     | \$1,694,204     | \$1,463,935     | (13.59%)                                |
| Total Expenditures                      | \$14,786,957    | \$16,279,523    | \$13,425,857    | \$15,209,861    | \$15,602,691    | 2.58%                                   |
| <b>Funding Sources</b>                  |                 |                 |                 |                 |                 |   |
| Permits & Fees                          | \$10,743,098    | \$11,252,836    | \$12,690,954    | \$12,079,034    | \$12,079,034    | 0.00%                                   |
| Fines & Forfeitures                     | \$875           | \$945           | \$385           | \$0             | \$0             | 0.00%                                   |
| Use of Money & Property                 | \$47,452        | \$46,754        | \$0             | \$4,790         | \$4,790         | 0.00%                                   |
| Miscellaneous Revenue                   | \$230,757       | \$245,655       | \$227,910       | \$267,872       | \$267,872       | 0.00%                                   |
| Non-Revenue Receipts                    | \$10,005        | \$8,767         | \$7,297         | \$0             | \$0             | 0.00%                                   |
| Charges for Services                    | \$115,069       | \$131,170       | \$118,395       | \$138,285       | \$138,285       | 0.00%                                   |
| Transfers In                            | \$143,369       | \$287,393       | \$695,527       | \$555,412       | \$235,412       | (57.61%)                                |
| <b>Total Designated Funding Sources</b> | \$11,290,625    | \$11,973,520    | \$13,740,467    | \$13,045,393    | \$12,725,393    | (2.45%)                                 |
| (Contribution to)/Use of Fund Balance   | \$1,270,441     | \$2,013,552     | (\$2,406,891)   | \$84,947        | \$504,580       | 493.99%                                 |
| Net General Tax Support                 | \$2,225,892     | \$2,292,450     | \$2,092,280     | \$2,079,521     | \$2,372,718     | 14.10%                                  |
| Net General Tax Support                 | 15.05%          | 14.08%          | 15.58%          | 13.67%          | 15.21%          |   |

## **Staff History by Program**





#### **Future Outlook**

**Open for Business** - The Board of County Supervisors has been consistent in its efforts to help promote commercial development through streamlining the County's development processes. Development agencies work closely with industry to identify areas of focus for improving development processes.

**Small Businesses** - One of the most challenging areas to improve the development process is for small businesses. The large local firms (Engineers, Architects, Contractors, Developments, Attorneys, etc.) have the staffing levels to be engaged on County Process Action Teams. The larger firms know the process and how to proceed if an issue arises. The small business owner may not be able to attend County meetings and participate on process action teams. In some instances, the small business owner may try to serve as their own General Contractor on a complex commercial development project. The challenge is identifying these customers and assisting them through the process, while still balancing the workload associated with all the other projects submitted for review, permit issuance, and inspection.

**Business Friendly Environment** - One of the goals established by the County's Commercial Development Committee is to review County development ordinances and identify possible changes to the regulations that will help promote Prince William as a business friendly community. This includes identifying self-certification procedures for non-life safety development processes.

Land Development Budgets - The County partnered with the development community in 2015 to conduct an extensive review of the County's Land Development Fee Schedule. The study reflected the fact that County's fees, at a project level, are on par with neighboring jurisdictions. The study also identified the fact that Loudoun, Stafford, and Fairfax Counties receive a "subsidy" to supplement the revenue collected from development fees. Aside from Rezoning and Special Use Permit programs, County Land Development Agencies receive a very small amount of funding from the General fund; thus, the County faces a competitive disadvantage when attempting to match staffing levels with workload.

**Performance Levels** - The Land Development programs are projected to operate at a deficit level for at least the next five fiscal years. At this level of funding, staffing levels will not be able to increase with increases in workload. Service levels may decline as a result of not addressing the deficit situation.

**Electronic Plan Review** - This effort is part of the EnerGov project and will ultimately enable the County to accept and review electronic plan submissions. A Process Action Team was created to assist with the development of the system and the associated business processes in FY18.

**EnerGov System Enhancements** - This component of the project involves adding enhancements to the current system to improve the customer experience, data collection, and staff efficiency.

#### **General Overview**

- **A.** Increase Indirect Cost Transfer to the General Fund Indirect costs are expenditures charged by one part of the County government for services rendered by another part of the County government, for example, the cost of office space, utilities, and other basic agency support. In FY19, the indirect cost transfer amount reimbursing the general fund for Development Services increases by \$169,731 from \$953,787 in FY18 to \$1,123,518 in FY19.
- **B.** One-Time Reductions \$200,000 has been removed from the Development Services FY19 budget for non-recurring expenditures associated with the purchase of a customer queuing system in FY18.
- **C.** Eliminate Budget Shift Beginning in FY16, two Planner II positions were funded by a budget shift from proffer interest in the amount of \$220,000 to Development Services. This budget shift is scheduled to end in FY19.
- **D.** Increase to the Building and Land Development Fee Schedules The FY2019 Budget includes a 3.0% increase to the Building Development fee schedule and a 6.5% increase to the Land Development fee schedule. This action adjusts the Building and Land Development fee schedules to align development fees with activity costs and current revenue projections.

## **Budget Initiatives**

#### A. Budget Initiatives

1. Operational Cost Increases – Building Development and Land Development

Expenditure \$24,215 General Fund Impact \$0 Revenue (Existing) \$24,215 FTE Positions 0.00

- **a. Description** Using current revenue, increase expenditure budget to maintain current level of operations and enable staff to receive required training.
- **b.** Service Level Impacts Existing service levels are maintained.
- 2. Small Business Initiative Building Development and Land Development

Expenditure \$387,931 General Fund Impact \$293,197 Revenue (Existing) \$94,734 FTE Positions 3.00

- **a. Description** This initiative provides assistance to small businesses to enable them to better navigate the County's development process for projects submitted for review, permit assistance, and/or inspection.
- **b. Service Level Impacts** It is anticipated 75 small business projects will be served by the program per year. This initiative addresses the strategic outcome to decrease the average County review time for nonresidential development within the strategic goal of a Robust Economy.

## **Program Summary**

### **Building Development**

Building Development ensures compliance with the Uniform Statewide Building Code by reviewing commercial and residential construction plans, issuing permits, inspecting structures, and enforcing building code requirements.

| Vay Maganyas  | FY15    | FY16    | FY17    | FY18    | FY19    |
|---|---------|---------|---------|---------|---------|
| Key Measures  | Actuals | Actuals | Actuals | Adopted | Adopted |
| Inspections performed on day requested                            | 100%    | 99%     | 99%     | 98%     | 98%     |
| Commercial plans reviewed within 6 weeks, first review            | 96%     | 95%     | 100%    | 90%     | 90%     |
| Tenant layout plans reviewed within 3 weeks, first review         | 95%     | 99%     | 98%     | 90%     | 90%     |
| Code enforcement cases resolved or moved to court within 100 days | 67%     | 75%     | 76%     | 80%     | 80%     |
| Overall customer satisfaction                                     | 86%     | 88%     | 95%     | 90%     | 90%     |

| Program Activities & Workload Measures                            | FY15    | FY16    | FY17    | FY18    | FY19    |
|---|---------|---------|---------|---------|---------|
| (Dollar amounts expressed in thousands)                           | Actuals | Actuals | Actuals | Adopted | Adopted |
| Building Plan Review  | \$3,798 | \$3,854 | \$3,454 | \$4,160 | \$4,203 |
| Plan submissions  | 9,008   | 8,467   | 8,549   | 8,500   | 8,763   |
| <b>Building Permitting Services</b>                               | \$1,319 | \$1,245 | \$1,272 | \$1,447 | \$1,487 |
| Permits issued  | 24,954  | 26,563  | 25,588  | 26,500  | 26,228  |
| <b>Building Construction Inspections</b>                          | \$5,524 | \$5,604 | \$5,080 | \$5,456 | \$5,733 |
| Inspections performed   | 64,105  | 70,899  | 71,017  | 70,000  | 72,792  |
| <b>Building Special Inspections</b>                               | \$471   | \$421   | \$517   | \$587   | \$638   |
| Field and test results, certifications and shop drawings reviewed | 2,399   | 2,169   | 2,179   | 2,150   | 2,233   |
| <b>Building Code Enforcement</b>                                  | \$540   | \$541   | \$588   | \$654   | \$700   |

### **Land Development**

Land Development manages the site and subdivision plan review and permit issuance process, administers the posting and releasing of bonds and escrows, and issues zoning permits.

| Key Measures  | FY15<br>Actuals |     |     |     |     |
|---|-----------------|-----|-----|-----|-----|
| Average days from first to final plan approval, non-residential | 45              | 57  | 43  | 45  | 45  |
| Average days from first to final plan approval, residential     | 62              | 70  | 53  | 55  | 55  |
| Overall customer satisfaction                                   | 86%             | 88% | 95% | 90% | 90% |

| Program Activities & Workload Measures  | FY15    | FY16    | FY17    | FY18    | FY19    |
|---|---------|---------|---------|---------|---------|
| (Dollar amounts expressed in thousands) | Actuals | Actuals | Actuals | Adopted | Adopted |
| Site and Subdivision Plans              | \$1,479 | \$3,157 | \$1,143 | \$1,300 | \$1,157 |
| Plans reviewed                          | 1,147   | 1,014   | 1,050   | 1,024   | 1,076   |
| Bonds and Escrows                       | \$860   | \$723   | \$724   | \$840   | \$859   |
| Bond and escrow cases administered      | 813     | 1,046   | 912     | 1,033   | 935     |
| Lot escrow cases initiated and released | 853     | 721     | 841     | 750     | 862     |
| Customer Service/Zoning Permits         | \$491   | \$419   | \$363   | \$465   | \$514   |
| Permits processed                       | 6,471   | 6,999   | 6,770   | 7,059   | 6,939   |

#### **Customer Liaison**

The Early Assistance Desk (EAD) is the central point of contact for all community development customers. The EAD routes customers to the appropriate community development agency in a timely, organized, and efficient manner.

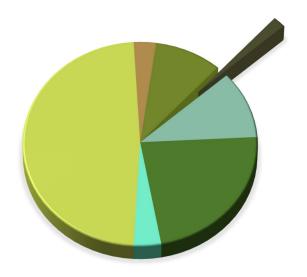
| Kev Measures                            | FY15    | FY16    | FY17    | FY18    | FY19    |
|---|---------|---------|---------|---------|---------|
| Rey Measures                            | Actuals | Actuals | Actuals | Adopted | Adopted |
| Customer transactions processed per FTE | 20,905  | 22,045  | 23,265  | 21,800  | 23,847  |
| Overall customer satisfaction           | 86%     | 88%     | 95%     | 90%     | 90%     |

| Program Activities & Workload Measures  | FY15    | FY16    | FY17    | FY18    | FY19    |
|---|---------|---------|---------|---------|---------|
| (Dollar amounts expressed in thousands) | Actuals | Actuals | Actuals | Adopted | Adopted |
| Early Assistance Desk                   | \$305   | \$316   | \$285   | \$299   | \$311   |
| Customer transactions                   | 41,810  | 44,089  | 46,530  | 43,600  | 47,693  |

### **Mission Statement**

The mission of the Department of Economic Development is to enable a robust economy with wealth creation opportunities for its residents by the attraction of new business investment, expansion of existing businesses, and the generation of new companies in our targeted sectors.





# Expenditure Budget: \$2,918,779

1.8% of Community Development

#### **Program:**

Investment Attraction: \$1,830,931
Existing Business: \$499,196
Marketing & Research: \$588,651

Community Development Expenditure Budget: \$165,173,046

#### **Mandates**

The Department of Economic Development does not provide a state or federal mandated service.

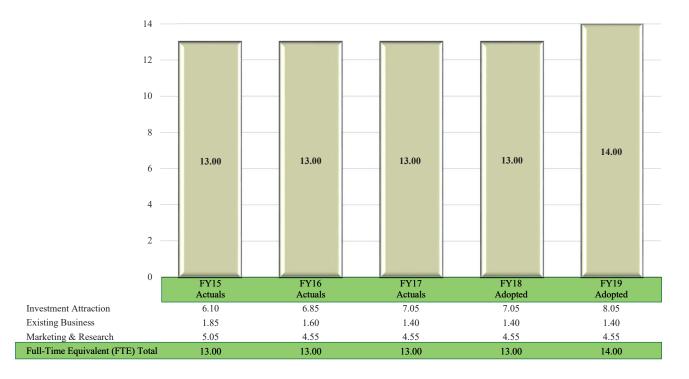




| Expenditure by Program                  | FY15<br>Actuals | FY16<br>Actuals | FY17<br>Actuals | FY18<br>Adopted | FY19<br>Adopted | % Change<br>Budget FY18/<br>Budget FY19 |
|---|-----------------|-----------------|-----------------|-----------------|-----------------|---|
| Investment Attraction                   | \$1,332,912     | \$1,626,720     | \$2,055,433     | \$1,630,775     | \$1,830,931     | 12.27%                                  |
| Existing Business                       | \$448,093       | \$465,963       | \$472,531       | \$493,168       | \$499,196       | 1.22%                                   |
| Marketing & Research                    | \$613,986       | \$793,969       | \$688,624       | \$570,780       | \$588,651       | 3.13%                                   |
| ED Opportunity Fund                     | \$0             | \$0             | \$231,730       | \$0             | \$0             | 0.00%                                   |
| Total Expenditures                      | \$2,394,992     | \$2,886,652     | \$3,448,318     | \$2,694,723     | \$2,918,779     | 8.31%                                   |
| Expenditure by Classification           |                 |                 |                 |                 |                 |   |
| Salaries and Benefits                   | \$1,342,866     | \$1,488,009     | \$1,562,544     | \$1,608,947     | \$1,681,469     | 4.51%                                   |
| Contractual Services                    | \$229,041       | \$425,390       | \$236,742       | \$351,548       | \$434,548       | 23.61%                                  |
| Internal Services                       | \$61,954        | \$67,626        | \$74,977        | \$50,694        | \$53,893        | 6.31%                                   |
| Purchase of Goods & Services            | \$486,466       | \$568,013       | \$617,989       | \$474,440       | \$476,162       | 0.36%                                   |
| Capital Outlay                          | \$27,760        | \$26,457        | \$6,150         | \$1,000         | \$1,000         | 0.00%                                   |
| Leases & Rentals                        | \$240,305       | \$251,146       | \$267,618       | \$271,707       | \$271,707       | 0.00%                                   |
| Reserves & Contingencies                | \$0             | \$0             | \$0             | (\$63,613)      | \$0             | (100.00%)                               |
| Payments to Other Local Agencies        | \$6,600         | \$5,000         | \$295,000       | \$0             | \$0             | 0.00%                                   |
| Transfers Out                           | \$0             | \$55,011        | \$387,299       | \$0             | \$0             | 0.00%                                   |
| Total Expenditures                      | \$2,394,992     | \$2,886,652     | \$3,448,318     | \$2,694,723     | \$2,918,779     | 8.31%                                   |
| Funding Sources                         |                 |                 |                 |                 |                 |   |
| Revenue from Federal Government         | \$0             | \$0             | \$50,000        | \$0             | \$0             | 0.00%                                   |
| Use of Money & Property                 | \$0             | \$31,479        | \$170,986       | \$106,939       | \$106,939       | 0.00%                                   |
| Miscellaneous Revenue                   | \$0             | \$0             | \$5,200         | \$0             | \$0             | 0.00%                                   |
| Transfers In                            | \$301,235       | \$443,507       | \$130,000       | \$0             | \$0             | 0.00%                                   |
| <b>Total Designated Funding Sources</b> | \$301,235       | \$474,986       | \$356,186       | \$106,939       | \$106,939       | 0.00%                                   |
| Net General Tax Support                 | \$2,093,757     | \$2,411,666     | \$3,092,132     | \$2,587,784     | \$2,811,840     | 8.66%                                   |
| Net General Tax Support                 | 87.42%          | 83.55%          | 89.67%          | 96.03%          | 96.34%          |   |

## **Staff History by Program**





#### **Future Outlook**

**Information Technology** - Prince William County (PWC) and Loudoun County together constitute the largest data center cluster (by square footage) in North America with approximately 12 million square feet completed or under construction. PWC recently surpassed 3.5 million square feet with the opening of the first phase of Iron Mountain's new co-location facility. There continues to be strong interest in the County by both enterprise users as well as co-location developers. The Data Center Opportunity Zone has helped focus projects in desired areas but will likely have to be expanded to accommodate increasing demand.

In addition to data centers, the adoption of modeling/simulation/visualization tools continues in all business sectors. George Mason University's Computer Game Design program is generating ever-increasing numbers of students with both technical and business skills relevant to game design. The Virginia Serious Game Institute (VSGI) on Mason's SciTech Campus in Prince William houses eight game design companies, both Mason spinoffs as well as others. PWC is currently pursuing additional space for companies who will outgrow the VSGI space and allowing new companies to be accommodated.

**Life Sciences** - The County has supported the life science industry for many years beginning with the attraction of American Type Culture Collection and culminating in the creation of the Science Accelerator, which is now full, housing eight companies. PWC won a \$50,000 grant from the U.S. Small Business Administration to build out five bench spaces in one lab to accommodate companies not requiring a full lab. In addition, in late 2017, the first "graduate" from the Science Accelerator, CeresNanosciences, will be locating in nearby commercial space in Innovation Park.

Mason recently consolidated their life science offerings and programs at the SciTech campus into their Institute for Biohealth Innovation, which will assist in leveraging resources to accelerate the commercialization of intellectual property developed at Mason. PWC has also established a Life Science Leadership Group comprised

of representatives from companies, academia, and the regulatory agencies to assist in mapping life science assets and planning the next phase of life science work.

Logistics/Distribution/Supply Chain - The logistics industry is undergoing a major transformation with a shift toward "just in time" delivery and e-commerce. This results in smaller centers, closer to consumers, which utilize sophisticated product fulfillment tools. PWC has attracted a number of these centers since the adoption of this sector as a target industry three years ago. Having both I-95 and I-66 running through the County and less congestion than sites near or inside the Beltway, make PWC a very attractive location for this type of company. This year, US Foods announced that they would be undertaking a 200,000 square foot expansion of their existing food distribution facility here.

Federal Agencies & Contractors - The I-95/Route 1 corridor is home to many of PWC's over 200 federal contractors, the majority of whom work with the various defense agencies. This corridor stretching from Marine Corps Base Quantico to Fort Belvoir and then to the Pentagon, is called the "Defense Technology Corridor." When working with prospects, staff typically directs them to this area to take advantage of this market access. As a result of a recent report issued by the Virginia Commission on Military Installations and Defense Activities, staff is exploring ways to leverage the assets at both Quantico and Belvoir in order to surface cooperative opportunities and increase the number of federal contractors in the County. Additionally, PWC continues to work with the General Services Administration to acquaint them with direct lease or purchase opportunities for various federal agencies. One issue that looms on the horizon is the continued uncertainty of the federal budget with Congress and the new administration.

**Advanced Manufacturing** - As one of two new target industry groups (along with logistics/distribution/supply chain), staff is researching in more detail which advanced manufacturing sub-groups would lend themselves to the County's business assets. Thus far, PWC is focusing on advanced materials, photonics and optics, nanotechnology, biotechnology manufacturing, engineering services, and research and development commercialization.

## **Budget Initiatives**

#### A. Budget Initiatives

1. Eastern Business Development – Investment Attraction

| Expenditure | \$168,937 | General Fund Impact | \$168,937 |
|-------------|-----------|---------------------|-----------|
| Revenue     | \$0       | FTE Positions       | 1.00      |

- **a. Description** This initiative provides ongoing funding to improve the County's support of businesses located in eastern PWC. Funding will serve to launch a joint cybersecurity initiative with Northern Virginia Community College and the Center for Innovative Technology, identify and partner with government contractors in eastern PWC, and develop an entrepreneurial accelerator initiative targeting emerging companies within the community.
- **b. Service Level Impacts** Funds will help design and launch a platform to target information technology companies in the I-95 corridor and identify government contractors and their business focus for future outreach. Economic Gardening will expect to support three to five local companies in the first year and eight to ten companies in subsequent years. This initiative supports the Robust Economy Strategic Goal by expanding the commercial tax base and increasing the number of jobs in existing small businesses.

### **Program Summary**

#### **Investment Attraction**

Increase awareness of PWC's advantages as a business location, identify and pursue target market opportunities, develop relationships with investors, and package prospect proposals resulting in the attraction of new and the expansion of existing businesses.

| Key Measures  | FY15    | FY16    | FY17    | FY18    | FY19    |
|---|---------|---------|---------|---------|---------|
| Tree sures  | Actuals | Actuals | Actuals | Adopted | Adopted |
| Targeted jobs associated with new businesses                              | 690     | 449     | 766     | 300     | 300     |
| County at-place employment  | 119,297 | 122,596 | 137,060 | 126,000 | 141,000 |
| Capital investment associated with new and existing projects (non-retail) | \$676M  | \$92.2M | \$1.2B  | \$325M  | \$500M  |

| Program Activities & Workload Measures              | FY15    | FY16    | FY17    | FY18    | FY19    |
|---|---------|---------|---------|---------|---------|
| (Dollar amounts expressed in thousands)             | Actuals | Actuals | Actuals | Adopted | Adopted |
| Investment Attraction Marketing                     | \$1,333 | \$1,627 | \$2,057 | \$1,631 | \$1,831 |
| Target missions/trade shows/special events attended | 105     | 160     | 146     | 120     | 120     |
| Contacted leads                                     | 151     | 107     | 74      | 300     | 300     |
| Qualified leads                                     | 23      | 60      | 49      | 70      | 70      |
| Projects managed                                    | 55      | 42      | 49      | 50      | 50      |
| Project wins  | 21      | 13      | 24      | 20      | 23      |

## **Existing Business**

The Existing Business program retains existing businesses, identifies and secures company expansion projects, and acts as a strategic advisor to company leaders, assisting them to grow their operations in PWC.

| Key Measures                                      | FY15<br>Actuals |    |     | 1 1 1 0 |     |
|---|-----------------|----|-----|---------|-----|
| Targeted jobs associated with existing businesses | 579             | 95 | 816 | 300     | 350 |
| Consultations completed                           | -               | -  | 466 | 400     | 425 |

| Program Activities & Workload Measures           | FY15    | FY16    | FY17    | FY18    | FY19    |
|--|---------|---------|---------|---------|---------|
| (Dollar amounts expressed in thousands)          | Actuals | Actuals | Actuals | Adopted | Adopted |
| Existing Business Outreach/Expansion             | \$217   | \$235   | \$240   | \$262   | \$268   |
| Local companies assisted with expansion projects | 12      | 17      | 12      | 13      | 12      |
| Entrepreneurship Initiatives                     | \$231   | \$231   | \$231   | \$231   | \$231   |
| Jobs created                                     | 105     | 609     | 142     | 90      | 150     |
| Jobs saved/retained                              | 25      | 125     | 169     | 45      | 50      |

### **Marketing & Research**

The Marketing & Research program is responsible for the coordination and execution of Economic Development's marketing and communication strategy, as well as the provision of economic intelligence to support the business attraction, expansion, and retention efforts of Economic Development.

| Key Measures   | FY15<br>Actuals |   |   | 1 1 1 0 |        |
|--|-----------------|---|---|---------|--------|
| Marketing communications online digital content unique views | -               | - | - | 35,000  | 50,000 |
| Website visits   | -               | - | - | 12,000  | 22,000 |

| Program Activities & Workload Measures  | FY15    | FY16    | FY17    | FY18    | FY19    |
|---|---------|---------|---------|---------|---------|
| (Dollar amounts expressed in thousands)                                       | Actuals | Actuals | Actuals | Adopted | Adopted |
| <b>Business Location and Expansion Research</b>                               | \$427   | \$595   | \$427   | \$330   | \$343   |
| Site and building inventory maintained and updated                            | 320     | 45      | 75      | 350     | 350     |
| Economic development research conducted for or presented to clients           | 240     | 70      | 144     | 250     | 250     |
| Web Site Marketing and Outreach, Public Relations and Special Events          | \$187   | \$199   | \$260   | \$241   | \$246   |
| Press releases disseminated or media calls for information/statements fielded | 202     | 81      | 150     | 200     | 200     |
| Property searches on the Economic Development Site and Building Database      | 6,439   | 4,169   | 2,873   | 7,000   | 7,000   |

### **Mission Statement**

The Prince William Public Library System supports the County's vision of "A Community of Choice" through exceptional service, providing lifelong enrichment across both traditional and virtual environments.



Community Development

Expenditure Budget: \$165,173,046



# Expenditure Budget: \$17,758,658

10.8% of Community Development

### **Programs:**

Materials Services: \$3,745,326
Financial Services: \$759,877
Public Services: \$9,649,561
Technology Services: \$2,020,047

■ Administrative Services: \$1,583,848

#### **Mandates**

There is no state or federal mandate affecting the Library System.





| Expenditure by Program                                      | FY15<br>Actuals             | FY16<br>Actuals             | FY17<br>Actuals             | FY18<br>Adopted             | FY19<br>Adopted             | % Change<br>Budget FY18<br>Budget FY19 |
|---|-----------------------------|-----------------------------|-----------------------------|-----------------------------|-----------------------------|--|
| Materials Services  | \$3,304,045                 | \$3,813,568                 | \$3,631,027                 | \$3,659,331                 | \$3,745,326                 | 2.35%                                  |
| Library Financial Services                                  | \$683,609                   | \$703,082                   | \$651,395                   | \$740,049                   | \$759,877                   | 2.68%                                  |
| Public Services   | \$7,226,720                 | \$8,490,505                 | \$8,825,205                 | \$9,578,111                 | \$9,649,561                 | 0.75%                                  |
| Technology Services   | \$1,636,788                 | \$2,202,311                 | \$1,740,988                 | \$1,977,302                 | \$2,020,047                 | 2.16%                                  |
| Administrative Services                                     | \$1,094,641                 | \$1,401,293                 | \$1,481,051                 | \$1,492,428                 | \$1,583,848                 | 6.13%                                  |
| Total Expenditures  | \$13,945,803                | \$16,610,758                | \$16,329,666                | \$17,447,221                | \$17,758,658                | 1.79%                                  |
| Expenditure by Classification                               |                             |                             |                             |                             |                             |  |
| Salaries and Benefits                                       | \$10,807,738                | \$12,390,580                | \$12,676,451                | \$13,749,948                | \$13,639,224                | (0.81%                                 |
| Contractual Services  | \$294,233                   | \$396,040                   | \$402,893                   | \$367,580                   | \$390,296                   | 6.18%                                  |
| Internal Services   | \$878,217                   | \$1,090,829                 | \$930,779                   | \$1,072,681                 | \$1,073,965                 | 0.12%                                  |
| Purchase of Goods & Services                                | \$1,922,356                 | \$2,678,826                 | \$2,214,533                 | \$2,573,442                 | \$2,600,261                 | 1.04%                                  |
| Capital Outlay  | \$0                         | \$5,065                     | \$55,374                    | \$0                         | \$0                         | 0.00%                                  |
| Leases & Rentals  | \$43,259                    | \$49,418                    | \$49,636                    | \$54,912                    | \$54,912                    | 0.00%                                  |
| Reserves & Contingencies                                    | \$0                         | \$0                         | \$0                         | (\$371,341)                 | \$0                         | (100.00%                               |
| Total Expenditures  | \$13,945,803                | \$16,610,758                | \$16,329,666                | \$17,447,221                | \$17,758,658                | 1.79%                                  |
| <b>Funding Sources</b>                                      |                             |                             |                             |                             |                             |  |
| Fines & Forfeitures   | \$7                         | \$35                        | \$0                         | \$0                         | \$0                         | 0.00%                                  |
| Revenue from Other Localities                               | \$1,957,560                 | \$1,918,764                 | \$1,808,039                 | \$1,808,041                 | \$1,618,337                 | (10.49%                                |
| Non-Revenue Receipts  | \$0                         | \$0                         | \$139                       | \$0                         | \$0                         | 0.00%                                  |
| Charges for Services  | \$550,440                   | \$562,470                   | \$563,712                   | \$663,492                   | \$663,492                   | 0.00%                                  |
| Revenue from Commonwealth                                   | \$510,190                   | \$519,607                   | \$546,031                   | \$523,962                   | \$523,962                   | 0.00%                                  |
| Transfers In  | \$42,510                    | \$0                         | \$0                         | \$0                         | \$0                         | 0.00%                                  |
|   |                             |                             |                             |                             |                             |  |
| Total Designated Funding Sources                            | \$3,060,706                 | \$3,000,876                 | \$2,917,921                 | \$2,995,495                 | \$2,805,791                 | (6.33%                                 |
| Total Designated Funding Sources<br>Net General Tax Support | \$3,060,706<br>\$10,885,097 | \$3,000,876<br>\$13,609,882 | \$2,917,921<br>\$13,411,745 | \$2,995,495<br>\$14,451,726 | \$2,805,791<br>\$14,952,867 | (6.33%)                                |

## **Staff History by Program**





#### **Future Outlook**

**Libraries are Transforming** - The role of public libraries has been in flux since the beginning of the digital age. The Library System continues to evolve in order to respond to demand for new services, changing library usage patterns, and strengthening its role as community center. Identifying and implementing new technology initiatives while maintaining traditional public library functions will be both a challenge and a necessity now and in the future for the Library System.

**Renovate and Renew Older Facilities** - With facilities ranging in age from 25 to 45 years, older libraries are in need of renovation and renewal in order to meet 21st century library standards. Improved service, spatial, security, and aesthetic improvements will renew the facilities and improve the library experience for its customers.

**Shared Library Services Agreement** - As part of the inter-jurisdictional agreement between the County and the Cities of Manassas and Manassas Park, Library administration will participate in the joint work group to discuss alternatives to Central Community Library. The work group will consider alternatives to Central Community Library including the construction of future libraries, the possible renovation of Central Community Library, and potential replacements for that facility in each of the cities.

**Library Strategic Plan** - The Library System is currently engaged in the development of a strategic plan that will identify library needs and services, with the goal of establishing outcomes that will contribute to the quality of life for the community. This plan will provide direction for the implementation of identified needs and desired outcomes for the next five years. The expected date of completion of the plan is summer 2018 with implementation beginning in FY19.

### **Budget Initiatives**

#### A. Budget Initiatives

1. Increase in Library Software Licensing Costs – Technology Services

Expenditure \$50,000 General Fund Impact \$50,000 Revenue \$0 FTE Positions 0.00

- **a.** Description This initiative funds annual licensing costs increases for library-specific software applications. Applications are used by the public to locate print and digital titles for check-out or in-house use; reserve library materials currently not available; check on items borrowed as well as any fines or fees owed; and, if the library customer wishes, track a patron's borrowing history. Other applications allow the public to request materials not currently owned by the Prince William Public Library System. The public can request books, magazine and newspaper articles, microfilm, dissertations, and theses from libraries throughout the United States.
- **b. Service Level Impacts** Existing service levels are maintained.

### **Program Summary**

#### **Materials Services**

The Materials Services program of the Library System is responsible for the continuing development of the Library System's print, audiovisual, electronic, and digital resources. This program selects, orders, catalogs and processes books and other library material formats, and develops and maintains the Library System's catalog of holdings that provides citizen access to the Library's print, digital, and electronic resources. This program also provides interlibrary loan service, which enables citizens to obtain books and other formats from other public, academic, and special libraries throughout the country. This program also provides courier and mailroom services for the library system.

| Key Measures                                  | FY15    | FY16    | FY17    | FY18    | FY19    |
|---|---------|---------|---------|---------|---------|
|   | Actuals | Actuals | Actuals | Adopted | Adopted |
| Materials availability survey title fill rate | 71%     | 76%     | 70%     | 72%     | 70%     |
| Subject/author fill rate                      | 79%     | 92%     | 78%     | 80%     | 78%     |
| Browser fill rate                             | 92%     | 96%     | 92%     | 92%     | 92%     |

| Program Activities & Workload Measures  | FY15    | FY16    | FY17    | FY18    | FY19    |
|---|---------|---------|---------|---------|---------|
| (Dollar amounts expressed in thousands) | Actuals | Actuals | Actuals | Adopted | Adopted |
| Library Materials Support               | \$3,304 | \$3,814 | \$3,631 | \$3,659 | \$3,745 |
| Items processed                         | 75,628  | 135,745 | 87,057  | 100,000 | 80,000  |

#### **Financial Services**

The Financial Services program of the Library System manages the financial, accounting, and budget development services for the Library System as directed by the Library Board. This program develops, manages, and implements the Library System's adopted budget and CIP projects, including performance measurement. In addition, the program monitors library revenues and state aid grants as well as compiling and coordinating library data collection, which includes survey creation, annual submissions to the Library of Virginia, other library-related surveys, and requests for statistical information. The program is also responsible for monitoring and maintaining the Library System's capital assets, non-capital assets, and internal control procedures. The program adheres to all County budget and financial policies and procedures and ensures that all library locations are in compliance.

| Key Measures                                 | FY15    | FY16    | FY17    | FY18    | FY19    |
|--|---------|---------|---------|---------|---------|
|  | Actuals | Actuals | Actuals | Adopted | Adopted |
| Financial transactions processed on schedule | 98%     | 98%     | 98%     | 98%     | 98%     |

| Program Activities & Workload Measures  | FY15    | FY16    | FY17    | FY18    | FY19    |
|---|---------|---------|---------|---------|---------|
| (Dollar amounts expressed in thousands) | Actuals | Actuals | Actuals | Adopted | Adopted |
| Financial Management Services           | \$684   | \$703   | \$651   | \$740   | \$760   |
| Financial transactions processed        | 24,681  | 40,864  | 22,011  | 23,000  | 21,000  |

#### **Public Services**

The Public Services program of the Library System provides direct service to the public by lending materials from its full service and neighborhood libraries, responding to information requests from the public, and offering educational, informational, and recreational events and activities for all ages. In addition, this program partners with citizens, businesses, agencies, and organizations throughout the community.

| Key Measures                                   | FY15    | FY16    | FY17    | FY18    | FY19    |
|--|---------|---------|---------|---------|---------|
|  | Actuals | Actuals | Actuals | Adopted | Adopted |
| Residents with library cards                   | 66%     | 66%     | 69%     | 66%     | 66%     |
| Information requests completed within 24 hours | 95%     | 89%     | 95%     | 93%     | 95%     |
| Library services meet residents needs          | 95%     | 95%     | 98%     | 95%     | 98%     |

| Program Activities & Workload Measures                                      | FY15    | FY16    | FY17    | FY18    | FY19    |
|---|---------|---------|---------|---------|---------|
| (Dollar amounts expressed in thousands)                                     | Actuals | Actuals | Actuals | Adopted | Adopted |
| Circulation   | \$2,578 | \$3,096 | \$3,214 | \$3,502 | \$3,549 |
| Print materials circulated  | 3.2M    | 3.4M    | 3.4M    | 3.3M    | 3.3M    |
| Digital materials circulated  | 206,637 | 200,023 | 261,268 | 205,000 | 225,000 |
| Information Services  | \$3,370 | \$4,167 | \$4,308 | \$4,686 | \$4,670 |
| Information requests handled: staff assisted (in person, telephone, e-mail) | 354,221 | 392,951 | 485,342 | 360,000 | 400,000 |
| Information requests handled: electronic                                    | 5.1M    | 7.0M    | 7.5M    | 6.5M    | 6.5M    |
| Library Activities and Events   | \$374   | \$434   | \$459   | \$494   | \$512   |
| Attendees at Library programs/events  | 95,527  | 130,429 | 168,370 | 125,000 | 140,000 |
| Library events and activities   | 2,518   | 3,298   | 4,387   | 3,200   | 3,500   |
| Neighborhood Libraries  | \$905   | \$794   | \$845   | \$897   | \$918   |
| Materials circulated  | 731,612 | 556,043 | 453,056 | 550,000 | 400,000 |
| Information requests handled (staff assisted)                               | 167,057 | 146,628 | 130,458 | 135,000 | 130,000 |
| Events and activities   | 440     | 573     | 765     | 450     | 450     |
| Attendees at events and activities  | 10,080  | 14,128  | 17,903  | 11,000  | 14,000  |

### **Technology Services**

The Technology Services program of the Library System manages the daily operations of all Library-specific automated systems, such as the automated circulation system, the print, time management and credit card payment systems, as well as all Web-based services, such as meeting room and event reservations, interlibrary loans, reading programs, wireless services, mobile services; and the Public Access Computer network and related assets. The program adheres to all County information technology policies and procedures and ensures that all library locations are in compliance.

| Kev Measures   | FY15    | FY16    | FY17    | FY18    | FY19    |
|--|---------|---------|---------|---------|---------|
| Key Measures   | Actuals | Actuals | Actuals | Adopted | Adopted |
| Customer on-site HW/SW problems resolved within 8 hours (LNSS) | 99%     | 99%     | 97%     | 98%     | 98%     |

| Program Activities & Workload Measures  | FY15    | FY16    | FY17    | FY18    | FY19    |
|---|---------|---------|---------|---------|---------|
| (Dollar amounts expressed in thousands) | Actuals | Actuals | Actuals | Adopted | Adopted |
| Library Network Support Services (LNSS) | \$1,637 | \$2,202 | \$1,741 | \$1,977 | \$2,020 |
| Support requests assigned to LNSS       | 11,660  | 13,295  | 24,919  | 7,500   | 12,000  |

#### **Administrative Services**

The Administrative Services program of the Library System provides system-wide management, direction, policy, and procedural formulation of all library services as well as providing short-term and long-range strategic planning for the Library System. This program also ensures compliance with County policies and procedures through the Library Director's Office, the Human Resources work unit, and the Facilities Maintenance work unit. The Office of Community Engagement work unit is responsible for Library marketing and development, Library printed and digital publications and graphics, programming coordination, and the Library's Web and social media presence. The Library System's Community Partner, Literacy Volunteers of America-Prince William, is also part of this program and provides free classes to enhance the basic literacy, computer workplace, and job skills, as well as providing English as a Second Language and other tutoring services to citizens.

| Var Maasuus  | FY15    | FY16    | FY17    | FY18    | FY19    |
|--|---------|---------|---------|---------|---------|
| Key Measures   | Actuals | Actuals | Actuals | Adopted | Adopted |
| Customer schedule actions for Graphics and Web Services completed as scheduled | -       | 99%     | 95%     | 98%     | 98%     |
| Total Web page sessions (Library)  | -       | 1.4M    | 888,717 | 1.0M    | 1.0M    |

| Program Activities & Workload Measures              | FY15    |         | FY17    | FY18    | FY19    |
|---|---------|---------|---------|---------|---------|
| (Dollar amounts expressed in thousands)             | Actuals | Actuals | Actuals | Adopted | Adopted |
| Library Director's Office                           | \$325   | \$322   | \$285   | \$371   | \$373   |
| Library services meet residents needs               | 95%     | 95%     | 98%     | 95%     | 98%     |
| Human Resources - Library                           | \$368   | \$422   | \$499   | \$367   | \$430   |
| FTE of volunteer hours contributed                  | 17.4    | 17.0    | 15.8    | 16.0    | 15.5    |
| Facilities Maintenance                              | \$112   | \$135   | \$92    | \$126   | \$113   |
| Maintenance, repair and/or special project requests | 744     | 872     | 780     | 700     | 700     |
| Community Engagement                                | \$263   | \$495   | \$579   | \$602   | \$639   |
| Web requests and print pieces produced              | -       | 7,510   | 7,264   | 6,500   | 6,500   |
| Social media growth rate                            | -       | 52%     | 50%     | 50%     | 25%     |
| E-mail and print newsletters produced               | -       | 28      | 28      | 28      | 28      |
| Literacy Volunteers of America-Prince William       | \$27    | \$27    | \$27    | \$27    | \$28    |
| Adults served                                       | 678     | 712     | 752     | 730     | 730     |
| Tutors trained and supported                        | 236     | 225     | 238     | 235     | 225     |
| Literacy volunteer hours provided to students       | 14,696  | 15,078  | 15,200  | 15,550  | 15,400  |

#### **Mission Statement**

The Department of Parks & Recreation enriches the quality of life for Prince William County's diverse community through citizen-driven recreational experiences, offered in an environmentally and fiscally responsible manner, and promotes the County as a tourism destination. The Department of Parks & Recreation will continue to be a lead collaborator in driving outcomes for the 2017 Strategic Plan. The focus areas of Wellbeing, Robust Economy, Mobility, Quality Education and Workforce Development, and Safe and Secure Community are naturally integrated into all aspects of recreation and tourism provision.





**Community Development** Expenditure Budget: \$165,173,046

### **Expenditure Budget:** \$37,914,754

23.0% of Community Development

#### **Programs:**

 Administration: \$3,370,494 • Operations: \$13,823,401 • Recreation: \$17,734,158 Security Rangers: \$886,925 Marketing & Communications: \$838,145

■ Tourism: \$1,261,630

#### **Mandates**

The Department of Parks & Recreation does not provide a state or federal mandated service.

FY2019 Budget | 101 | **Community Development** 





| Expenditure and Revenue Summary                     |                 |                 |                 |                 |                 |  |  |  |  |
|---|-----------------|-----------------|-----------------|-----------------|-----------------|--|--|--|--|
| Expenditure by Program                              | FY15<br>Actuals | FY16<br>Actuals | FY17<br>Actuals | FY18<br>Adopted | FY19<br>Adopted | % Change<br>Budget FY18<br>Budget FY19 |  |  |  |
| Parks Administration                                | \$3,860,288     | \$3,314,982     | \$3,543,041     | \$2,636,299     | \$3,370,494     | 27.85%                                 |  |  |  |
| Parks Operations                                    | \$12,195,687    | \$12,926,419    | \$12,385,325    | \$14,100,913    | \$13,823,401    | (1.97%                                 |  |  |  |
| Recreation  | \$18,059,263    | \$19,237,926    | \$25,899,135    | \$20,102,290    | \$17,734,158    | (11.78%                                |  |  |  |
| Parks Security Rangers                              | \$0             | \$0             | \$0             | \$0             | \$886,925       | 0.00%                                  |  |  |  |
| Parks Marketing & Communications                    | \$0             | \$0             | \$0             | \$0             | \$838,145       | 0.00%                                  |  |  |  |
| Tourism   | \$0             | \$0             | \$0             | \$0             | \$1,261,630     | 0.00%                                  |  |  |  |
| Total Expenditures                                  | \$34,115,238    | \$35,479,327    | \$41,827,501    | \$36,839,502    | \$37,914,754    | 2.92%                                  |  |  |  |
| Contractual Services                                | \$5,399,724     | \$5,637,927     | \$6,201,306     | \$5,711,334     | \$6,499,762     | 13.80%                                 |  |  |  |
| Expenditure by Classification Salaries and Benefits | \$16,947,035    | \$18,852,837    | \$18,855,161    | \$20,408,908    | \$21,106,960    | 3.42%                                  |  |  |  |
| Contractual Services                                | \$5,399,724     | \$5,637,927     | \$6,201,306     | \$5,711,334     | \$6,499,762     | 13.80%                                 |  |  |  |
| Internal Services                                   | \$1,385,161     | \$1,385,090     | \$1,384,744     | \$1,035,702     | \$1,089,681     | 5.21%                                  |  |  |  |
| Purchase of Goods & Services                        | \$5,362,634     | \$5,798,769     | \$6,284,220     | \$6,998,681     | \$6,709,008     | (4.14%                                 |  |  |  |
| Capital Outlay                                      | \$1,278,449     | \$835,290       | \$797,943       | \$2,046,978     | \$1,440,787     | (29.61%                                |  |  |  |
| Leases & Rentals                                    | \$53,124        | \$72,157        | \$96,374        | \$236,988       | \$228,725       | (3.49%                                 |  |  |  |
| Reserves & Contingencies                            | (\$60,000)      | (\$94,540)      | (\$154,000)     | (\$599,835)     | (\$154,000)     | (74.33%                                |  |  |  |
| Debt Maintenance                                    | \$908,689       | \$681,049       | \$579,253       | \$1,000,746     | \$993,831       | (0.69%                                 |  |  |  |
| Depreciation Expense_                               | \$1,150,318     | \$1,135,318     | \$387,106       | \$0             | \$0             | 0.00%                                  |  |  |  |
| Transfers Out                                       | \$1,690,105     | \$1,175,430     | \$7,395,393     | \$0             | \$0             | 0.00%                                  |  |  |  |
| Total Expenditures                                  | \$34,115,238    | \$35,479,327    | \$41,827,501    | \$36,839,502    | \$37,914,754    | 2.92%                                  |  |  |  |
| Funding Sources                                     |                 |                 |                 |                 |                 |  |  |  |  |
| Use of Money & Property                             | \$157,960       | \$279,720       | \$0             | \$0             | \$0             | 0.00%                                  |  |  |  |
| Miscellaneous Revenue                               | \$22,092        | \$1,060         | \$339,953       | \$7,389         | \$0             | (100.00%                               |  |  |  |
| Non Payanua Pagainte                                | \$51,151        | \$4.202         | \$22.582        | \$0             | \$0             | 0.000                                  |  |  |  |

| Miscellaneous Revenue                   | \$22,092     | \$1,060      | \$339,953    | \$7,389      | \$0          | (100.00%) |
|---|--------------|--------------|--------------|--------------|--------------|-----------|
| Non-Revenue Receipts                    | \$51,151     | \$4,292      | \$22,582     | \$0          | \$0          | 0.00%     |
| Charges for Services                    | \$12,945,275 | \$13,589,000 | \$13,458,402 | \$13,615,296 | \$13,719,869 | 0.77%     |
| Transfers In                            | \$863,935    | \$222,664    | \$149,266    | \$81,728     | \$26,790     | (67.22%)  |
| <b>Total Designated Funding Sources</b> | \$14,040,414 | \$13,537,296 | \$13,970,202 | \$13,704,413 | \$13,746,659 | 0.31%     |
| (Contribution to)/Use of TOT Funds      | \$0          | \$0          | \$0          | \$0          | \$1,231,010  |           |
| (Contribution to)/Use of Fund Balance   | (\$285,875)  | \$115,333    | \$38,913     | \$10,869     | \$0          |           |
| Net General Tax Support                 | \$20,360,699 | \$21,826,697 | \$27,818,385 | \$23,124,220 | \$22,937,084 | (0.81%)   |
|   |              |              |              |              |              |           |

## **Staff History by Program**





#### **Future Outlook**

Environmental Compliance - The proper storage of sand, soil, and other loose materials is a requirement of the County's Municipal Separate Storm Sewer System (MS4) Permits, the Federal Clean Water Act, and County policy. Recent environmental management system audits identified a need for improved storage conditions at all eight maintenance shops and three golf courses. Other County maintenance facilities with functions similar to the Department of Parks & Recreation's (DPR) maintenance shops have structures built to meet regulatory requirements, making DPR compliance a high priority.

Promote Wellness by Advancing Capital Improvement Program (CIP) Projects - Demand for recreation opportunity will continue to build as the County's population expands. Private leagues remain the largest consumer of recreation services and continue to vie for limited field space. Completing Catharpin and Rollins Ford Parks will alleviate the current field congestion in western Prince William County (PWC). Numerous greenway and infrastructure projects remain unfunded. The backlog of unmet, high priority CIP projects, most of which are underfunded, will cost over \$23 million to complete; the list of unmet, secondary CIP projects will cost over \$6 million to complete. Land acquisition will become critical over the coming years to ensure the availability of quality open space for future generations, and the Board of County Supervisors (BOCS) may want to consider public-private partnerships to accomplish this.

**Promote a Robust Economy through Tourism** - DPR will play a more significant role in the County's economic development efforts. The new Office of Tourism (OT) will provide resources to market PWC as a tourism destination. The creative synergy between the former Convention and Visitor Bureau staff and DPR will yield new opportunities to increase visitor spending and spur job creation. OT will explore new initiatives with an emphasis on sports tourism and special events.

**Deferred Maintenance** - DPR will continue to face maintenance challenges as facilities and infrastructure age. Many DPR facilities are decades old and require expensive updates. Continuation of the Capital Maintenance Projects (CMP) fund will be necessary to close the \$20 million backlog of deferred maintenance projects, many of which are vital to minimizing the County's risk exposure and service disruptions. DPR will continue creating cyclical maintenance schedules and priority rankings for each park and facility maintenance project.

**Workspace Expansion** - Due to the proliferation of new athletics fields, Grounds Maintenance staff have outgrown their existing facilities. Funds are needed to build the recently designed maintenance building for Locust Shade Park. Furthermore, the Hellwig Administration Building requires remodeling and possible expansion to accommodate current staffing levels.

**Safety and Security** - Impact (G-Max) testing for impact attenuation of artificial turf fields is necessary to ensure safety. Additional full-time Park Rangers are needed in order to provide greater security coverage for parks, trails, and park facilities. Only two Rangers are available each evening shift to cover 70 parks over a 300+ square mile area. The Police Department provides back-up assistance, but police calls often take priority over park needs.

#### **General Overview**

- **A. Reorganization** DPR created two new programs, Security Rangers and Marketing & Communications, by shifting activities out of the Recreation program. This shift, along with the reclassification of a vacant position to the DPR Deputy Director, improves management efficiency and provides more oversight to all critical functions.
- **B.** Office of Tourism In FY18, the BOCS took action to bring the Convention and Visitors Bureau into the County organization as the Tourism program in DPR (BOCS Resolution 17-365). This action increased the FTE count in DPR by 7.5 and added \$1.2 million in expenditures. The program will continue to be funded by transient occupancy tax revenue and will focus on increasing tourism.
- C. Freedom Center The final debt service payment for the Freedom Center, as agreed upon in the tripartite agreement between PWC, the City of Manassas, and George Mason University, was made in FY18. The budget for the County's share of debt service in FY18 was \$945,856. The Freedom Center Board has proposed a new tripartite agreement to address ongoing capital improvements. The FY2019 Budget includes a one-time contribution of \$350,000 for Freedom Center capital improvements. The net change to the DPR budget is a reduction of \$595,856 compared to the FY18 contribution.

## **Budget Initiatives**

### A. Budget Initiatives

1. Increase Maintenance to Support New Athletic Fields & Trail Segments – Operations

| Expenditure | \$239,519 | General Fund Impac | t \$239,519 |  |  |
|-------------|-----------|--------------------|-------------|--|--|
| Revenue     | \$0       | FTE Positions      | 1.47        |  |  |

a. Description - This initiative funds staff and equipment to maintain new fields and a new segment of the Potomac Heritage National Scenic Trail (PHNST) coming on line in FY19. Additional staff includes a Grounds Areas Supervisor – 1.00 FTE, an Administrative Support Coordinator I, 0.15 FTE; an Auto Mechanic II, 0.11 FTE; and a Maintenance Worker, 0.21 FTE. The new athletic fields include two fields at Covington Harper Elementary School and four fields at Orchard Bridge Park. The PHNST segment runs from Blackburn Road to the Neabsco Boardwalk.

**b. Service Level Impacts** - Service levels established under the Cooperative Agreement between the County and Schools will be maintained, as will the standard park and trail maintenance levels.

#### 2. Increase for Splashdown & Waterworks Operations – Recreation

| Expenditure | \$30,104 | General Fund Impact | \$17,818 |
|-------------|----------|---------------------|----------|
| Revenue     | \$12,286 | FTE Positions       | 0.00     |

- **a. Description** This initiative funds increases in the cost of pool chemicals and utilities at Splashdown Waterpark and Waterworks (\$17,818) and increased food costs at Splashdown (\$12,286).
- **b.** Service Level Impacts Existing service levels are maintained.
- 3. Increase for Fuel Operations

| Expenditure | \$15,000 | General Fund Impact | \$15,000 |
|-------------|----------|---------------------|----------|
| Revenue     | \$0      | FTE Positions       | 0.00     |

- **a. Description** This initiative funds additional fuel for the 16 assets (6 vehicles, 5 pieces of equipment, and 5 small engines) added in FY17.
- **b. Service Level Impacts** Existing service levels are maintained.
- 4. Add Park Rangers (1.75 FTE) Security Rangers

| Expenditure | \$159,450 | General Fund Impact | \$159,450 |
|-------------|-----------|---------------------|-----------|
| Revenue     | \$0       | FTE Positions       | 1.75      |

- **a. Description** This initiative funds additional park rangers (1.75 FTE) to patrol parks, athletic fields and trails, allowing the security staff to catch up to the facilities that have been recently added as part of the CIP and proffered facilities. Security staff has not been augmented since FY12 and the increased workload impacts the ability to provide ample, proactive, preventive patrols.
- b. Service Level Impacts -
  - Park Patrols

FY19 w/o Addition | 30,000 FY19 w/ Addition | 32,000

Winter Gym/School Checks

FY19 w/o Addition | 6,000 FY19 w/ Addition | 6,500

Community Pool Visits/Patrols

FY19 w/o Addition | 2,768 FY19 w/ Addition | 3,275

Water Park Visits/Patrols

FY19 w/o Addition | 2,155 FY19 w/ Addition | 2,560

Community & Recreation Center Visits/Patrols

FY19 w/o Addition | 4.045 FY19 w/ Addition | 4,700

#### 5. Add Specialty Instructors (1.07 FTE) at Veterans and Locust Shade Parks – Recreation

Expenditure \$30,143 General Fund Impact \$0 Revenue \$30,143 FTE Positions 1.07

- **a. Description** This initiative funds dedicated programming staff for Veterans and Locust Shade Parks to improve program delivery and participant satisfaction. Revenue is derived from program fees.
- **b.** Service Level Impacts -
  - Program Participants

FY19 w/o Addition | 12,000 FY19 w/ Addition | 22,000

#### 6. Add Program Staffing (0.75 FTE) at Chinn Aquatic and Fitness Center – Recreation

Expenditure \$24,135 General Fund Impact \$0 Revenue \$24,135 FTE Positions 0.75

- **a. Description** This initiative funds additional programming staff at the Chinn Center. The Fitness Coordinator (0.75 FTE) will work to provide the sports program at various off-site locations, decreasing travel time for participants. Revenue is derived from program fees.
- **b.** Service Level Impacts -
  - Basketball Participants

FY19 w/o Addition | 60 FY19 w/ Addition | 120

#### **B.** Budget Shifts

#### 1. Convert (2 FTE) Part-Time Administrative Positions to Full-Time – Tourism

Budget Shift \$42,844 Agency Impact \$0 FTE Positions 0.12

- **a. Description** This initiative shifts \$42,844 within the Tourism budget to increase both an Accounting Assistant II and an Administrative Support Assistant to full-time (adding 0.06 FTE to each), allowing each position to also support both the Recreation and Tourism programs.
- **b.** Service Level Impacts -
  - Marketing work items

FY19 w/o Addition | 427 FY19 w/ Addition | 527

## **Program Summary**

#### Administration

Provides oversight for all divisions and facilitates strategic planning.

| Voy Magguege  | FY15    | FY16    | FY17    | FY18    | FY19    |
|---|---------|---------|---------|---------|---------|
| Key Measures  | Actuals | Actuals | Actuals | Adopted | Adopted |
| Use of County parks & recreation (community survey) | 56%     | 48%     | 48%     | 49%     | 49%     |

| Program Activities & Workload Measures  | FY15    | FY16    | FY17    | FY18    | FY19    |
|---|---------|---------|---------|---------|---------|
| (Dollar amounts expressed in thousands) | Actuals | Actuals | Actuals | Adopted | Adopted |
| Executive Management/Administration*    | \$3,860 | \$3,315 | \$3,427 | \$2,636 | \$3,370 |
| Accident rate per 100,000 miles driven  | 2.0     | 0.7     | 2.1     | 1.0     | 1.0     |

<sup>\*</sup>In FY17 \$116K was mistakenly charged to Parks & Centers instead of Administration

## **Operations**

Maintains all facilities and grounds. Manages capital and deferred maintenance projects and conducts planning.

| Var. Maasuuss  | FY15    | FY16    | FY17    | FY18    | FY19    |
|--|---------|---------|---------|---------|---------|
| Key Measures   | Actuals | Actuals | Actuals | Adopted | Adopted |
| Satisfaction with quality of passive recreation opportunities (community survey) | 87%     | 88%     | 88%     | 90%     | 90%     |
| Trail miles  | -       | 43      | 45      | 53      | 58      |
| Park acreage   | -       | 4,258   | 4,251   | 4,278   | 4,251   |

| Program Activities & Workload Measures  | FY15    | FY16    | FY17    | FY18    | FY19    |
|---|---------|---------|---------|---------|---------|
| (Dollar amounts expressed in thousands) | Actuals | Actuals | Actuals | Adopted | Adopted |
| Grounds & Landscape Maintenance         | \$6,910 | \$7,444 | \$7,778 | \$8,986 | \$8,666 |
| Park acres maintained                   | 835     | 840     | 867     | 900     | 929     |
| School acres maintained                 | 265     | 266     | 267     | 268     | 269     |
| Fleet & Equipment Repair                | \$1,401 | \$1,368 | \$968   | \$1,369 | \$1,448 |
| Total work orders                       | 1,366   | 1,396   | 1,342   | 1,575   | 1,500   |
| Planning & Project Management           | \$508   | \$370   | \$378   | \$514   | \$457   |
| Land use plans reviewed                 | 42      | 56      | 62      | 88      | 80      |
| Total capital improvement projects      | 33      | 29      | 22      | 20      | 20      |
| Facility Maintenance                    | \$1,455 | \$1,533 | \$1,675 | \$1,736 | \$1,757 |
| Work orders completed                   | 1,589   | 1,630   | 1,879   | 1,680   | 1,850   |
| Cyclical Maintenance Plan (CMP)         | \$1,922 | \$2,211 | \$1,587 | \$1,495 | \$1,495 |
| Total CMP projects                      | 27      | 29      | 24      | 25      | 30      |

#### Recreation

Develops, markets, and administers leisure and educational programs.

| Key Measures   | FY15    | FY16    | FY17    | FY18    | FY19    |
|--|---------|---------|---------|---------|---------|
| 110y 1120dbal ob   | Actuals | Actuals | Actuals | Adopted | Adopted |
| Satisfaction with quality of athletic fields (community survey)              | 89%     | 82%     | 82%     | 84%     | 84%     |
| Satisfaction with quality of pools & water parks (community survey)          | 87%     | 80%     | 80%     | 80%     | 80%     |
| Satisfaction with quality of indoor recreation facilities (community survey) | 90%     | 78%     | 78%     | 80%     | 80%     |
| Growth in non-golf recreation revenue  | -       | 15%     | 1%      | 3%      | 3%      |

| Program Activities & Workload Measures  | FY15     | FY16     | FY17     | FY18     | FY19     |
|---|----------|----------|----------|----------|----------|
| (Dollar amounts expressed in thousands) | Actuals  | Actuals  | Actuals  | Adopted  | Adopted  |
| Parks & Centers*                        | \$11,209 | \$12,047 | \$11,780 | \$12,696 | \$10,199 |
| Participant visits                      | 1.5M     | 1.5M     | 1.5M     | 1.6M     | 1.6M     |
| Golf                                    | \$3,992  | \$4,056  | \$11,177 | \$4,060  | \$4,056  |
| Rounds of golf (18-hole equivalent)     | 98,783   | 105,875  | 100,000  | 100,000  | 100,000  |
| Water Parks                             | \$2,093  | \$2,364  | \$2,308  | \$2,733  | \$2,913  |
| Water park admissions                   | 149,119  | 159,848  | 159,000  | 157,000  | 159,000  |
| <b>Community Sports</b>                 | \$765    | \$771    | \$751    | \$614    | \$566    |
| Sports youth participant visits         | 1.4M     | 1.4M     | 1.4M     | 1.4M     | 1.4M     |
| Sports adult participant visits         | 210,012  | 200,562  | 155,898  | 219,870  | 219,870  |
| Sports tournament participants          | 32,055   | 31,604   | 35,586   | 36,577   | 36,577   |

<sup>\*</sup>The FY15 though FY18 expenditures for the Parks & Centers activity include the expenditures for Marketing & Communications and Security Rangers, as those activities rolled up into Parks & Centers until FY19. In FY17 \$116K was mistakenly charged to Parks & Centers instead of Administration.

### **Security Rangers**

Provides non-sworn rangers to ensure safety and security for parks, park facilities, and school sites.

| Key Measures  | FY15<br>Actuals |   |   | FY18<br>Adopted |     |
|---|-----------------|---|---|-----------------|-----|
| Park and facility patrons that feel safe and secure | -               | - | - | -               | 75% |

| Program Activities & Workload Measures  | FY15    | FY16    | FY17    | FY18    | FY19    |
|---|---------|---------|---------|---------|---------|
| (Dollar amounts expressed in thousands) | Actuals | Actuals | Actuals | Adopted | Adopted |
| Security Rangers*                       | \$0     | \$0     | \$0     | \$0     | \$887   |
| Total park patrols                      | 28,423  | 26,676  | 34,386  | 27,000  | 32,000  |

<sup>\*</sup>Prior to FY19, Security Rangers was an activity that rolled up into the Parks & Centers activity in the Recreation program. The FY15 through FY18 expenditures for Security Rangers are included in the Parks & Centers expenditures for those years.

## **Marketing & Communications**

Promotes public awareness and utilization of recreation programs and amenities offered by DPR.

| Key Measures   | FY15<br>Actuals |   |     | 1 1 1 0 |     |
|--|-----------------|---|-----|---------|-----|
| Revenue growth not including golf, community pools and | _               | _ | 4%  | _       | 2%  |
| sports   |                 |   | 470 |         | 270 |

| Program Activities & Workload Measures  | FY15    | FY16    | FY17    | FY18    | FY19    |
|---|---------|---------|---------|---------|---------|
| (Dollar amounts expressed in thousands) | Actuals | Actuals | Actuals | Adopted | Adopted |
| Marketing & Communications*             | \$0     | \$0     | \$0     | \$0     | \$838   |
| Annual website visitors                 | 504,883 | 693,033 | 630,727 | 525,000 | 600,000 |
| Advertising media distribution          | 2.9M    | 25.8M   | 23.1M   | 20.0M   | 20.0M   |

<sup>\*</sup> Prior to FY19, Marketing & Communications was an activity that rolled up into the Parks & Centers activity in the Recreation program. The FY15 through FY18 expenditures for Marketing & Communications are included in the Parks & Centers expenditures for those years.

### **Tourism**

Advances PWC as a tourism destination.

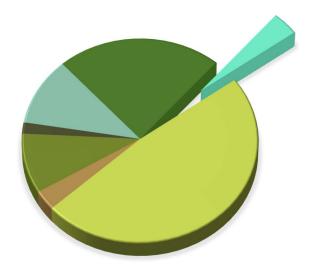
| Van Maannas                               | FY15    | FY16    | FY17    | FY18    | FY19    |
|---|---------|---------|---------|---------|---------|
| Key Measures                              | Actuals | Actuals | Actuals | Adopted | Adopted |
| Transient Occupancy Tax revenue collected | \$3.3M  | \$3.7M  | \$3.9M  | \$3.5M  | \$3.57M |
| Hotel occupancy rate                      | 64%     | 66%     | 67%     | 65%     | 68%     |
| Average Daily Room rate                   | \$82    | \$85    | \$88    | \$86    | \$89    |
| PWC visitor expenditures                  | \$542M  | \$571M  | NA      | \$574M  | \$580M  |
| PWC visitor generated local tax receipts  | \$8.4M  | \$9.0M  | NA      | \$9.0M  | \$9.0M  |

| Program Activities & Workload Measures  | FY15    | FY16    | FY17    | FY18    | FY19    |
|---|---------|---------|---------|---------|---------|
| (Dollar amounts expressed in thousands) | Actuals | Actuals | Actuals | Adopted | Adopted |
| Tourism                                 | \$0     | \$0     | \$0     | \$0     | \$1,262 |
| Visits to attractions/historic sites    | 3.2M    | 3.3M    | 3.4M    | 3.4M    | 3.5M    |
| Unique website visitors                 | 143,769 | 146,519 | 202,000 | 160,000 | 300,000 |
| Group actual hotel room nights          | 7,268   | 17,041  | 10,956  | 11,457  | 11,810  |
| Public relations stories generated      | 153     | 111     | 52      | 125     | 126     |

#### **Mission Statement**

The mission of the Planning Office is to assist the community in developing the County to its best potential. The Planning Office evaluates and implements policies to support the goals of the community as it prospers and matures.





# Expenditure Budget: \$6,191,122

3.7% of Community Development

#### **Programs:**

Zoning Administration: \$1,069,177
Long Range Planning: \$3,767,417
Current Planning: \$1,156,126
Community Development: \$198,401

Community Development Expenditure Budget: \$165,173,046

#### **Mandates**

Prince William County operates under state mandates including the development of a comprehensive plan as required by the Code of Virginia. The <u>Comprehensive Plan</u> is required to contain certain elements and must be reviewed at least once every five years. In addition, Prince William County has chosen to enact a Zoning Ordinance, Agricultural and Forestal District, and Historic Overlay District, each of which are required to contain certain elements and be administered pursuant to state code. The Planning Office serves as liaison to several boards, committees, and commissions including: the Planning Commission, Board of Zoning Appeals, Agricultural and Forestal Districts Advisory Committee, Historical Commission, and Architectural Review Board.

State Code: 62.1-44.15:74, 15.2-2223, 15.2-2285, 15.2-4304, 15.2-2210, 15.2-2306

County Code: Chapter 2 Article V (<u>Historical Commission</u>), Chapter 32 (<u>Zoning</u>)





| Expenditure by Program                | FY15<br>Actuals | FY16<br>Actuals | FY17<br>Actuals | FY18<br>Adopted | FY19<br>Adopted | % Change<br>Budget FY18/<br>Budget FY19 |
|---------------------------------------|-----------------|-----------------|-----------------|-----------------|-----------------|---|
| Zoning Administration                 | \$950,100       | \$867,532       | \$954,235       | \$950,429       | \$1,069,177     | 12.49%                                  |
| Long Range Planning                   | \$3,030,724     | \$3,247,005     | \$3,489,570     | \$3,490,363     | \$3,767,417     | 7.94%                                   |
| Current Planning                      | \$896,020       | \$967,221       | \$1,014,581     | \$1,092,234     | \$1,156,126     | 5.85%                                   |
| Community Development                 | \$179,023       | \$135,788       | \$179,343       | \$194,322       | \$198,401       | 2.10%                                   |
| Total Expenditures                    | \$5,055,867     | \$5,217,545     | \$5,637,730     | \$5,727,348     | \$6,191,122     | 8.10%                                   |
| Expenditure by Classification         |                 |                 |                 |                 |                 |   |
| Salaries and Benefits                 | \$2,585,223     | \$2,518,827     | \$2,711,604     | \$2,892,392     | \$3,046,861     | 5.34%                                   |
| Contractual Services                  | \$53,704        | \$88,645        | \$80,184        | \$47,182        | \$287,182       | 508.67%                                 |
| Internal Services                     | \$1,783,653     | \$1,978,172     | \$2,131,798     | \$2,098,524     | \$2,098,524     | 0.00%                                   |
| Purchase of Goods & Services          | \$503,528       | \$502,796       | \$544,860       | \$579,321       | \$599,881       | 3.55%                                   |
| Leases & Rentals                      | \$18,241        | \$21,272        | \$23,736        | \$19,116        | \$19,116        | 0.00%                                   |
| Reserves & Contingencies              | \$0             | \$0             | \$0             | (\$38,270)      | \$0             | (100.00%)                               |
| Transfers Out                         | \$111,518       | \$107,833       | \$145,547       | \$129,084       | \$139,559       | 8.11%                                   |
| Total Expenditures                    | \$5,055,867     | \$5,217,545     | \$5,637,730     | \$5,727,348     | \$6,191,122     | 8.10%                                   |
| <b>Funding Sources</b>                |                 |                 |                 |                 |                 |   |
| Revenue from Federal Government       | \$56,317        | \$25,272        | \$40,626        | \$0             | \$0             | 0.00%                                   |
| Permits & Fees                        | \$337,245       | \$564,705       | \$547,318       | \$419,894       | \$419,894       | 0.00%                                   |
| Miscellaneous Revenue                 | \$3,681         | (\$102)         | \$35            | \$155           | \$155           | 0.00%                                   |
| Charges for Services                  | \$22,189        | \$28,291        | \$27,289        | \$37,437        | \$1,475         | (96.06%)                                |
| Revenue from Commonwealth             | \$0             | \$3,500         | \$0             | \$0             | \$0             | 0.00%                                   |
| Transfers In                          | \$3,000         | \$0             | \$237,066       | \$237,066       | \$237,066       | 0.00%                                   |
| Designated Funding Sources            | \$422,432       | \$621,666       | \$852,335       | \$694,552       | \$658,590       | (5.18%)                                 |
| (Contribution to)/Use of Fund Balance | (\$44,333)      | (\$210,903)     | (\$92,220)      | \$171,748       | \$354,388       |   |
| Net General Tax Support               | \$4,677,768     | \$4,806,782     | \$4,877,615     | \$4,861,049     | \$5,178,144     | 6.52%                                   |
| Net General Tax Support               | 92.52%          | 92.13%          | 86.52%          | 84.87%          | 83.64%          |   |

## **Staff History by Program**





#### **Future Outlook**

Land Use Tools - Prince William County (PWC) continues to update land use planning policies to effectively implement the County's Comprehensive Plan goals, particularly with regard to mixed use development, redevelopment, environmental, and cultural resource preservation, and rural preservation. The County should continue to refine existing tools and develop additional tools to meet stated goals, achieve strategic objectives, and promote economic development opportunities. Future updates to the Comprehensive Plan should be tied to achievable implementation measures including the tools that can result in its implementation (e.g. Zoning Ordinance). In particular, more focus should be placed on the link between the Comprehensive Plan and the Capital Improvement Program (CIP), and the goals of the PWC Strategic Plan.

Citizen Engagement - The Planning Office informs citizens about planning issues and provides staff support to several boards, committees, and commissions. The Planning Office is active in soliciting input from a broad stakeholder base and has begun to utilize a wider variety of citizen engagement strategies. These public input opportunities are beneficial; however, they are extremely resource intensive. The Planning Office will continue to refine and expand the ways in which stakeholders can participate in the planning process with a particular focus on the utilization of technology and communication tools, but will closely monitor the impact on staffing resources.

Comprehensive Plan Update - The scope of work for the Comprehensive Plan Update includes a Technical Update, Economic Chapter Update, Thoroughfare Plan Update, incorporation of several planning studies completed in the last three years, and small area land use plans for several areas in the County. Changes in federal and state laws (i.e., telecommunications) necessitate a staff review of the relevant chapters of the Comprehensive Plan. In addition, due to changes in the State's enabling legislation for proffers, amendments to the County's level of service policies will be necessary, as will a replacement for the repealed Policy Guide for Monetary Contributions.

Redevelopment Opportunities - The Community Development program will continue to work on enhancing the County's redevelopment/infill development land use planning tools and will continue to market redevelopment opportunities. Over the next year, the Community Development Program will begin to implement recommendations from the Innovation Gainesville Transportation and Land Use Connector Programs, continue to implement recommendations from the Dale City Sustainable Design Project and the Transportation and Land Use Connections Program, continue to implement the strategies outlined in the Potomac Communities Design Guidelines and the Potomac Communities Initiative, and complete the Economic Development Chapter Update.

Resource Limitations - The Planning Office is operating at core staffing levels and several major projects have recently been initiated. The workload associated with the large number of pending zoning text amendments and the updates to the Comprehensive Plan is greater than available resources, which will likely lead to longer processing timelines. In addition, many initiatives in the Comprehensive Plan cannot be adequately accomplished with existing resources. Work program activity will need to be carefully monitored to ensure that the highest priority goals are accomplished.

#### **General Overview**

- A. Increase Indirect Cost Transfer to the General Fund Indirect costs are expenditures charged by one part of the County government for services rendered by another part of the County government, for example, the cost of office space, utilities, and other basic agency support. In FY19, the indirect cost transfer amount reimbursing the general fund for Planning increases by \$10,475 from \$31,254 in FY18 to \$41,729 in FY19.
- **B.** Development Fees Future Growth Capacity Position In FY18, a Planner II position was added to Planning to address the workload associated with increased applications in both the Current Planning and Zoning Administration programs. This position has no general fund impact.
- C. Decrease Budgeted Revenues Based on actual revenues received in prior fiscal years, the general fund revenue budgeted for Planning has been decreased by \$35,962.
- **D.** Increase to the Land Development Fee Schedules The FY2019 Budget includes a 6.5% increase to the Land Development fee schedule. This action adjusts the Land Development fee schedule to align fees with activity costs and current revenue projections.

## **Budget Initiatives**

#### A. Budget Initiatives

1. Metropolitan Washington Council of Governments (COG) Membership Dues Increase – Long Range Planning

| Expenditure | \$20,560 | General Fund Impact | \$20,560 |
|-------------|----------|---------------------|----------|
| Revenue     | \$0      | FTE Positions       | 0.00     |

- a. Description This initiative covers an increase in COG membership dues for FY19.
- **b. Service Level Impacts** Existing service levels are maintained.

#### 2. Consultant Services - Community Development

Expenditure \$240,000 General Fund Impact \$240,000 Revenue \$0 FTE Positions 0.00

- **a. Description** This initiative provides funding for consultant services for Small Area Plans and for outside technical expertise as needed. The Board of County Supervisors (BOCS) has initiated an update to the County's Comprehensive Plan, which includes the creation of Small Area Plans to direct and guide growth in key locations throughout the County. Small Area Plans provide greater emphasis on detailed planning, economic development, and design in order to develop plans that represent each study area with its own character, vision, and implementation strategy. The responsibility for implementation of the Small Area Plans rests within the Community Development Program within Planning.
- **b. Service Level Impacts** Expedite completion of Comprehensive Plan update to include the creation of Small Area Plans. More readily provide outside expertise when needed. Contributes to the Strategic Goals by addressing land use as it relates to traffic congestion and a Robust Economy by guiding growth in key locations within the County.

### **Program Summary**

### **Zoning Administration**

Zoning Administration prepares, administers, and interprets the County's Zoning Ordinance. This program also processes appeals and variances to the Board of Zoning Appeals, assists with preparing zoning text amendments, responds to zoning and proffer verification requests, collects and manages monetary proffers, and tracks implementation of non-monetary proffers and conditions.

| Vov. Moogawoo   | FY15    | FY16    | FY17    | FY18    | FY19    |
|---|---------|---------|---------|---------|---------|
| Key Measures  | Actuals | Actuals | Actuals | Adopted | Adopted |
| County has helped preserve the appearance and condition of our neighborhoods  | 85%     | 87%     | 87%     | 87%     | 87%     |
| Zoning verifications/interpretations/certifications completed within 30 days  | 66%     | 71%     | 31%     | 75%     | 75%     |
| Adopted zoning text amendments that implement Comp<br>Plan goals & strategies | -       | -       | -       | 90%     | -       |

| Program Activities & Workload Measures (Dollar amounts expressed in thousands) | FY15<br>Actuals |       |       |       | /       |
|--|-----------------|-------|-------|-------|---------|
| Zoning Administration  | \$950           |       |       | -     | \$1,069 |
| Zoning verifications/interpretations/certifications issued                     | 107             | 205   | 246   | 200   | 225     |
| Zoning appeal/variance cases processed   | -               | -     | 12    | -     | 12      |
| Non-conforming use verifications   | -               | -     | 325   | -     | 250     |
| Records Center requests fulfilled  | 2,497           | 2,242 | 3,202 | 2,400 | 2,500   |
| Records Center requests fulfilled within 24 hours                              | 99%             | 99%   | 99%   | 99%   | 99%     |
| Zoning text amendments completed   | 10              | 4     | 3     | 10    | 10      |
| Zoning text amendments initiated   | 9               | 12    | 9     | 10    | -       |

#### **Long Range Planning**

Long Range Planning prepares, administers, interprets, and implements the Comprehensive Plan. This program also provides case management services for comprehensive plan amendment requests to the BOCS and processes administrative and formal public facility reviews. Additionally, this program provides project management and technical support for planning studies, zoning text amendments (ZTAs), special projects related to economic/community development, transportation, and other planning projects identified by the BOCS.

| Key Measures   | FY15<br>Actuals |   |   |     |     |
|--|-----------------|---|---|-----|-----|
| Adopted CIP projects implementing needs/goals identified in the Comp Plan      | -               | - | - | 80% | 80% |
| Comprehensive Plan strategies completed (adopted ZTA's, DCSM, studies, etc.)   | -               | - | - | -   | 4   |
| Comp Plan strategies completed aimed to decrease congestion & travel time      | -               | - | - | -   | 1   |
| Comp Plan strategies completed aimed to increase multimodal transportation use |                 | - | - | -   | 1   |

| Program Activities & Workload Measures                   | FY15    |         |         | FY18    | FY19    |
|--|---------|---------|---------|---------|---------|
| (Dollar amounts expressed in thousands)                  | Actuals | Actuals | Actuals | Adopted | Adopted |
| Comprehensive Plan Maintenance and Update                | \$3,031 | \$3,247 | \$3,489 | \$3,490 | \$3,767 |
| Comprehensive Plan Amendments initiated                  | 6       | 8       | 9       | 5       | 5       |
| Major policy initiatives completed                       | 1       | -       | -       | 2       | 6       |
| Public facility reviews completed                        | -       | -       | 16      | 4       | 6       |
| BOCS approval updates added to GIS system within 14 days | 99%     | 100%    | 75%     | 95%     | 95%     |
| Cases reviewed for archaeological and historical impacts | ı       | -       | 179     | -       | 110     |
| Environmental/Cultural resource reviews completed        | -       | -       | 14      | -       | 17      |
| GIS map and data analysis requests completed             |         | -       | 95      | -       | 90      |

## **Current Planning**

Current Planning reviews and provides case management services for rezoning (REZ) and special use permit (SUP) applications from the initial application acceptance to preparing recommendations to the Planning Commission and final action by the BOCS.

| Key Measures   | FY15<br>Actuals |     |     |     |     |
|--|-----------------|-----|-----|-----|-----|
| Visual appearance of new developments in my community reflects well              | 85%             | 87% | 87% | 87% | 87% |
| Active non-residential cases scheduled for public hearing within 6 months        | •               | -   | 80% | 75% | -   |
| Avg time (months) for active non-resid cases to be scheduled for public hearing  | -               | -   | 4   | -   | 6   |
| Process improvements aimed to decrease avg county review time for nonresidential | -               | -   | -   | -   | 1   |

| Program Activities & Workload Measures (Dollar amounts expressed in thousands) | FY15<br>Actuals |       |         |         |         |
|--|-----------------|-------|---------|---------|---------|
| Current Planning   | \$896           | \$967 | \$1,015 | \$1,092 | \$1,156 |
| Development review cases QC'd and reviewed (REZ, SUP, HOC2, & CPA)             | 51              | 77    | 83      | 50      | 70      |
| Cases scheduled for Planning Commission public hearing                         | -               | -     | 72      | -       | 60      |
| Development review cases meeting 10 day quality control review goal            | 82%             | 92%   | 82%     | 85%     | 75%     |
| Development review cases meeting 45 day first review comments goal             | 74%             | 96%   | 92%     | 95%     | 95%     |

### **Community Development**

Community Development implements activities and projects across the County that enhance capital investment and job creation within target redevelopment areas. This program works with the private sector to identify, promote, and implement redevelopment and revitalization strategies of vacant/underused properties, reuse of existing structures, and quality mix used developments in strategic locations.

| Key Measures  | FY15    | FY16    | FY17     | FY18    | FY19    |
|---|---------|---------|----------|---------|---------|
|   | Actuals | Actuals | Actuals  | Adopted | Adopted |
| Capital investment in targeted redevelopment areas      | \$2.0M  | \$5.6M  | \$106.3M | \$3.0M  | \$10.0M |
| Stakeholder outreach/workshop/meetings held             | -       | -       | -        | -       | 6       |
| Comp Plan strategies completed aimed to increase at-    | _       | _       | _        | _       | 1       |
| place employment  |         | 1       | ı        |         | 1       |
| Comp Plan strategies completed aimed to increase        |         |         |          |         | 1       |
| business retention rate                                 | _       | _       | _        | _       | 1       |
| Comp Plan strategies completed aimed to increase number |         |         |          |         | 1       |
| of targeted jobs  | -       | _       | -        | -       | 1       |

| Program Activities & Workload Measures                     | FY15    | FY16    | FY17    | FY18    | FY19    |
|--|---------|---------|---------|---------|---------|
| (Dollar amounts expressed in thousands)                    | Actuals | Actuals | Actuals | Adopted | Adopted |
| <b>Community Development</b>                               | \$179   | \$136   | \$179   | \$194   | \$198   |
| Private industry new contact inquiries/assists             | 44      | 21      | 47      | 45      | 45      |
| Land use policy and zoning text amendments prepared        | 2       | 2       | 4       | 4       | 4       |
| Marketing programs initiated                               | 1       | 1       | 1       | 1       | -       |
| Technical assistance grants/professional studies initiated | -       | -       | -       | -       | 2       |
| Liaison/ambassador/networking meetings attended            | -       | -       | _       | -       | 24      |

### **Mission Statement**

The goal of the Prince William County Department of Public Works is to improve the wellbeing of our community by creating and sustaining the best environment in which to live, work and play. We protect and improve our natural and historic resources, adopt and enforce codes and regulations, and build and maintain the infrastructure needed for employees to serve our community.



Community Development Expenditure Budget: \$165,173,046

# Expenditure Budget: \$79,641,412

48.2% of Community Development

### **Programs:**

■ Director's Office: \$771,566

■ Historic Preservation: \$1,476,229

 Stormwater Infrastructure Management: \$3,762,204

• Site Development: \$3,664,356

Watershed Improvement: \$5,023,871

■ Fleet Management: \$10,700,295

Facilities Construction Management: \$125,000

■ Sign Shop: \$224,436

Small Project Construction: \$2,089,249

Mosquito & Forest Pest Mgmt: \$1,855,340

Solid Waste: \$19,923,809

Buildings & Grounds: \$11,846,225
Property Management: \$13,495,044
Neighborhood Services: \$4,318,476

Service Districts: \$365,311

### **Mandates**

Public Works provides mandated services for public records management and preservation, and to maintain existing street name signs. Public Works is liaison to the state mandated Chesapeake Bay Preservation Area Review and Wetlands Boards. The Board of County Supervisors has enacted additional local mandates for which Public Works has responsibility.

State Code: Virginia Public Records Act (42.1-76 through 42.1-91), Street Name Signs (33.2-328), Local Wetlands Board (28.2-1303), Chesapeake Bay Preservation Areas (62.1-44.15:74).

County Code: Chapter 2 Article VII (Wetlands Areas), Chapter 3 (Amusements), Chapter 5 Article VI (Building Maintenance Code), Chapter 12 (Massage Establishments), Chapter 13-320.1 (Designation of watercraft, boat trailer, motor home, and camping trailer "restricted parking" zones), Chapter 14 (Noise), Chapter 16-56 (Graffiti Prevention and Removal), Chapter 22 (Refuse), Chapter 23 Article II (Public Sanitary Sewers), Chapter 23.2 (Stormwater Management), Chapter 25 Article II (Subdivisions - Minimum Requirements), Chapter 29 Article II (Weeds & Grass), Chapter 32 (Zoning), Chapter 33 (Expedited Land Development Plan Review)

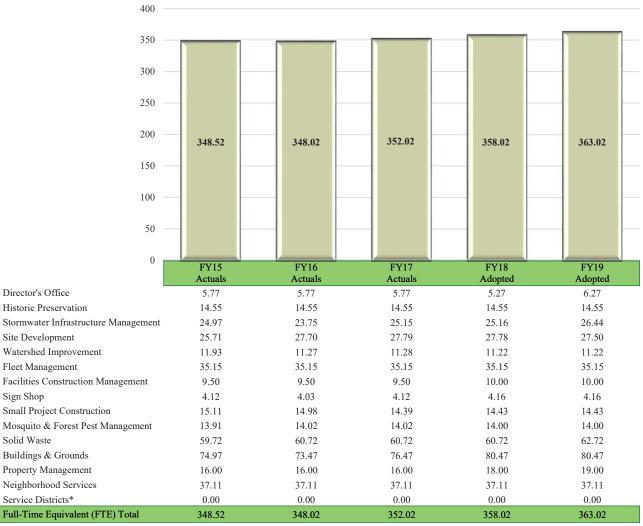




| Expenditure by Program               | FY15<br>Actuals | FY16<br>Actuals | FY17<br>Actuals | FY18<br>Adopted | FY19<br>Adopted | % Change<br>Budget FY18/<br>Budget FY19 |
|--------------------------------------|-----------------|-----------------|-----------------|-----------------|-----------------|---|
| Public Works Director's Office       | \$1,314,234     | \$1,326,506     | \$1,402,381     | \$764,109       | \$771,566       | 0.98%                                   |
| Historic Preservation                | \$1,502,082     | \$1,352,263     | \$1,429,156     | \$1,460,406     | \$1,476,229     | 1.08%                                   |
| Stormwater Infrastructure Management | \$2,970,781     | \$2,798,956     | \$3,211,587     | \$3,554,418     | \$3,762,204     | 5.85%                                   |
| Site Development                     | \$3,113,044     | \$3,129,368     | \$3,218,681     | \$3,548,301     | \$3,664,356     | 3.27%                                   |
| Watershed Improvement                | \$3,156,787     | \$4,326,518     | \$4,610,526     | \$7,828,811     | \$5,023,871     | (35.83%)                                |
| Fleet Management                     | \$10,231,551    | \$9,509,587     | \$10,328,019    | \$11,256,917    | \$10,700,295    | (4.94%)                                 |
| Facilities Construction Management   | \$1,551         | (\$14,110)      | \$172,172       | \$130,040       | \$125,000       | (3.88%)                                 |
| Sign Shop                            | \$231,381       | \$245,535       | \$160,318       | \$218,954       | \$224,436       | 2.50%                                   |
| Small Project Construction           | \$1,599,435     | \$2,713,579     | \$2,509,070     | \$1,880,890     | \$2,089,249     | 11.08%                                  |
| Mosquito & Forest Pest Mgmt          | \$1,417,367     | \$1,431,993     | \$1,448,821     | \$1,900,067     | \$1,855,340     | (2.35%)                                 |
| Solid Waste                          | \$19,020,477    | \$16,579,543    | \$16,374,694    | \$24,445,268    | \$19,923,809    | (18.50%)                                |
| Buildings & Grounds                  | \$10,479,664    | \$10,463,388    | \$11,582,695    | \$11,712,129    | \$11,846,225    | 1.14%                                   |
| Property Management                  | \$10,991,654    | \$11,096,827    | \$12,391,406    | \$12,879,467    | \$13,495,044    | 4.78%                                   |
| Neighborhood Services                | \$3,711,504     | \$3,783,055     | \$3,685,299     | \$4,204,687     | \$4,318,476     | 2.71%                                   |
| Service Districts                    | \$336,990       | \$226,516       | \$459,435       | \$365,311       | \$365,311       | 0.00%                                   |
| Total Expenditures                   | \$70,078,503    | \$68,969,521    | \$72,984,262    | \$86,149,775    | \$79,641,412    | (7.55%)                                 |
| Expenditure by Classification        |                 |                 |                 |                 |                 |   |
| Salaries and Benefits                | \$25,210,806    | \$27,216,854    | \$27,101,696    | \$29,422,351    | \$29,332,685    | (0.30%)                                 |
| Contractual Services                 | \$10,818,362    | \$11,607,479    | \$13,913,982    | \$14,076,374    | \$13,571,292    | (3.59%)                                 |
| Internal Services                    | \$3,822,599     | \$3,277,379     | \$3,561,507     | \$2,835,975     | \$2,882,271     | 1.63%                                   |
| Purchase of Goods & Services         | \$11,328,794    | \$11,038,682    | \$9,162,176     | \$14,926,921    | \$14,647,619    | (1.87%)                                 |
| Capital Outlay                       | \$2,752,188     | \$2,144,190     | \$3,661,048     | \$4,343,048     | \$4,060,299     | (6.51%)                                 |
| Leases & Rentals                     | \$6,452,339     | \$6,513,416     | \$7,032,916     | \$7,528,497     | \$7,968,156     | 5.84%                                   |
| Reserves & Contingencies             | (\$997,515)     | (\$1,407,876)   | (\$1,027,699)   | (\$3,796,909)   | (\$2,823,507)   | (25.64%)                                |
| Amortization                         | \$2,386,372     | \$1,483,825     | \$1,950,797     | \$2,085,793     | \$2,085,793     | 0.00%                                   |
| Depreciation Expense_                | \$4,015,054     | \$1,404,086     | \$2,178,910     | \$2,098,713     | \$2,098,713     | 0.00%                                   |
| Transfers Out                        | \$4,289,504     | \$5,691,485     | \$5,448,929     | \$12,629,012    | \$5,818,091     | (53.93%)                                |
| Total Expenditures                   | \$70,078,503    | \$68,969,521    | \$72,984,262    | \$86,149,775    | \$79,641,412    | (7.55%)                                 |
| <b>Funding Sources</b>               |                 |                 |                 |                 |                 |   |
| Revenue from Federal Government      | \$267,260       | \$330,000       | \$0             | \$330,000       | \$330,000       | 0.00%                                   |
| Permits & Fees                       | \$2,297,479     | \$2,300,354     | \$2,554,061     | \$2,407,996     | \$2,407,996     | 0.00%                                   |
| Fines & Forfeitures                  | \$570           | \$9,015         | \$6,939         | \$0             | \$0             | 0.00%                                   |
| Use of Money & Property              | \$1,728,145     | \$1,978,405     | \$1,237,373     | \$1,989,190     | \$2,100,600     | 5.60%                                   |
| Revenue from Other Localities        | \$2,839         | \$0             | \$0             | \$0             | \$0             | 0.00%                                   |
| Miscellaneous Revenue                | \$259,314       | \$516,140       | \$394,643       | \$492,932       | \$492,932       | 0.00%                                   |
| Non-Revenue Receipts                 | \$223,397       | \$423,236       | \$306,241       | \$173,700       | \$173,700       | 0.00%                                   |
| General Property Taxes               | \$1,599,105     | \$1,710,112     | \$1,767,398     | \$1,794,771     | \$1,794,771     | 0.00%                                   |
| Charges for Services                 | \$36,322,119    | \$38,453,850    | \$37,894,772    | \$37,098,719    | \$36,819,833    | (0.75%)                                 |
| Revenue from Commonwealth            | \$1,295,388     | \$517,762       | \$548,132       | \$552,728       | \$552,728       | 0.00%                                   |
| Transfers In                         | \$1,181,075     | \$2,101,448     | \$2,220,690     | \$1,729,825     | \$1,677,559     | (3.02%)                                 |
| Total Designated Funding Sources     | \$45,176,692    | \$48,340,322    | \$46,930,250    | \$46,569,861    | \$46,350,119    | (0.47%)                                 |
| Use/(Contribution) of Fund Balance   | (\$3,747,682)   | (\$7,386,786)   | (\$4,120,859)   | \$8,673,751     | \$1,628,677     |   |
| Net General Tax Support              | \$28,649,493    | \$28,015,985    | \$30,174,871    | \$30,906,163    | \$31,662,616    | 2.45%                                   |
| Net General Tax Support              | 40.88%          | 40.62%          | 41.34%          | 35.87%          | 39.76%          |   |

### **Staff History by Program**





<sup>\*</sup> Bull Run and Lake Jackson

#### **Future Outlook**

Construction Costs and Labor Shortages - Skilled labor shortages coupled with rising materials prices are having direct effects on construction costs. In the mid-Atlantic region, project costs have escalated by 10% to 20% in some instances. Factors leading to the escalation include the following: loss of skilled labor, an increase in the number of public and private sector projects, reduced competition, increases in salaries, and rising diesel and gas prices. Additionally, recent natural disasters, such as Hurricanes Harvey and Irma, are not yet fully priced into the market. The effects of these storms on the construction materials and labor market are expected to last for several years. In particular, the markets for steel, PVC, drywall, diesel, and gasoline are expected to be influenced.

**Solid Waste Issues** - Increases in the amount of refuse generated and disposed in the County has accelerated the development of the Phase II and Phase III liner systems. The increase is more than the annual increase in fee revenue. The bid costs for construction have also increased by approximately 20% from previous years. This

has increased the costs and timing of liner and capping projects, and accelerated the need to develop the Phase IV landfill area that is closer to residential homes. To avoid a large increase when future Phase IV costs are necessary, a phased increase in the Solid Waste Fee should be considered in the near future, possibly as early as FY20. Debt financing for future Phase IV infrastructure should also be considered and analyzed.

The opening of a new advanced compost system is scheduled to occur in fall 2019. Changes in Chapter 22 of the Prince William County (PWC) Code, to include new requirements for mandatory separation of yard waste, will be proposed in early FY19 to be implemented in FY19. If adopted, this will increase costs refuse haulers charge residential customers.

Development and implementation of new alternative waste conversion technologies continues to be an opportunity to reduce waste disposed at the landfill. The long-term cost/benefit of these alternatives needs to be analyzed and discussed in the future.

The impacts of these proposed changes will be considered through development of various scenarios of the Solid Waste 15-year forecast projections.

Environmental Issues - The Environmental Services Division must inspect and maintain a growing and aging stormwater infrastructure inventory to ensure both flood protection and proper drainage. Additionally, the spread of mosquito-borne diseases such as Zika and West Nile Virus require a robust mosquito control program to protect residents. Numerous forest pests, gypsy moths for example, could threaten our forest resources and require continual monitoring. State mandates, such as street sign installation and compliance with Virginia dam safety regulations for county-owned and state-regulated dams, have proven to be expensive and to have uncertain associated costs. Providing in-house construction services for large and small projects for watershed, transportation, and parks capital projects helps with cost containment. Finally, the County must fully comply with the Total Maximum Daily Load (TMDL) regulations to improve water quality in the Chesapeake Bay, the Potomac River, and County streams, necessitating large and often expensive projects such as stream restorations, reforestations, and stormwater retrofits.

#### **General Overview**

- A. Base Revenue Adjustments The FY2019 Budget includes the following base revenue adjustments:
  - Stormwater Management Increase the Stormwater Management base revenue budget by \$200,000 due to increasing impervious areas. The Stormwater Management fee remains unchanged. There is no impact to the general fund.
  - Print Shop Building and Grounds Establish a base budget of \$10,000 for Print Shop revenue from outside customers. The general fund impact is a \$10,000 reduction to needed support.
  - **Zoning Violations Neighborhood Services** Establish a base budget of \$50,000 for revenue from zoning violations. The general fund impact is a \$50,000 reduction to needed support.
  - Cell Tower Rentals Property Management Increase the cell tower rentals base budget by \$123,410 for additional cell tower revenues. The general fund impact is a \$123,410 reduction to needed support.
  - Surplus Property Sales Base Budget Property Management Remove revenue of \$12,000 from the sale of surplus property sold by Property Management. Surplus property is no longer sold and should not be included in the budget. A comparable reduction to expenditures is included.
  - **Position Transfer Neighborhood Services** Reclassify an Administrative Support Assistant position in Neighborhood Services to a Maintenance Worker in Neighborhood Services, Litter Crew (funded by Solid Waste). This reduces the general fund support by \$58,405.

### **Budget Initiatives**

### A. Budget Initiatives

1. Lease Escalation and Utility Increase Costs – Property Management

| Expenditure | \$490,108 | General Fund Impact \$ |      |  |
|-------------|-----------|------------------------|------|--|
| Revenue     | \$0       | FTE Positions          | 0.00 |  |

- **a.** Description This initiative provides additional funding for utility expenses due to increases in utility costs and increases in space (\$62,829), and funding for contracted lease escalation costs (\$321,079). Additionally, the County is now charged by the Department of Motor Vehicles (DMV) (\$31,200) for space leased from DMV for voter registration and elections. Finally, a new Crisis Assessment Center is planned for FY19 in the eastern end of the County. This will entail \$25,000 in FY19 for one-time costs and \$50,000 for ongoing costs beginning in FY19. Please see the Crisis Assessment Center budget initiative in Community Services for more information.
- **b. Service Level Impacts** Existing service levels are maintained.

#### 2. One-time Increase Equipment and Vehicle Budget - Solid Waste

| Expenditure | \$490,000 | General Fund Impact | \$0  |
|-------------|-----------|---------------------|------|
| Revenue     | \$0       | FTE Positions       | 0.00 |

- **a. Description** This initiative provides one-time funding for the scheduled replacement of solid waste equipment and is funded by the use of the solid waste enterprise fund balance. There is no general fund impact. The equipment being replaced includes one track loader used to process waste (\$445,000), and the 2003 Chevy full-sized truck used to haul recycling trailers located throughout the County for emptying at the landfill (\$45,000).
- **b. Service Level Impacts** Existing service levels are maintained.

### 3. Construction Crew Equipment Shelter - Small Projects Construction

| Expenditure \$200,000 |     | General Fund Impact | \$0  |
|-----------------------|-----|---------------------|------|
| Revenue               | \$0 | FTE Positions       | 0.00 |

- **a. Description** This initiative provides funding for the one-time cost of a construction crew equipment shelter needed to protect equipment worth approximately \$1.5 million. This protection from weather will reduce maintenance costs. This is a one-time expense and is funded from the construction crew internal service fund balance. There is no general fund impact.
- **b. Service Level Impacts** This shelter will reduce current equipment maintenance costs by 20%, from \$77,315 to \$61,852.

### 4. Engineer III – Stormwater Infrastructure Management

| Expenditure \$116,303 |     | General Fund Impact | \$0  |
|-----------------------|-----|---------------------|------|
| Revenue               | \$0 | FTE Positions       | 1.00 |

**a. Description** - This initiative provides funding for one Engineer III position. The position is needed to implement Capital Improvement Projects (CIP) as well as maintain the County's growing stormwater infrastructure in the Environmental Services Division. This allows for compliance with the County's Municipal Separate Storm Sewer System (MS4) permit requirements, and provides for better technical oversight and contract management for projects. This position will allow for two Engineer III supervisors to share the growing workload and will be funded by existing Stormwater Fee revenue. There is no general fund impact.

- **b. Service Level Impacts** The service level impacts are the following:
  - Linear feet of stream restorations completed

FY19 w/o Addition | 2,500 FY19 w/ Addition | 3,000

5. Replace Site Inspections Vehicle ES2678 for Potomac Shores – Site Development

Expenditure \$33,000 General Fund Impact \$0 Revenue \$33,000 FTE Positions 0.00

- **a. Description** This initiative provides funds for a new vehicle for the Potomac Shores site inspector, reducing repairs, maintenance costs, and downtime. This is a revenue-supported item from proffer funds, so there is no general fund impact.
- **b.** Service Level Impacts Existing service levels are maintained.
- 6. Motor Equipment Operator II and Motor Equipment Operator III Solid Waste

Expenditure \$124,074 General Fund Impact \$0 Revenue \$0 FTE Positions 2.00

- **a. Description** This initiative funds two FTEs in Solid Waste, a Motor Equipment Operator II (\$57,912), and a Motor Equipment Operator III (\$66,162). Due to landfill expansion and Virginia regulations, large amounts of soil excavation will be required for future landfill cells in Phases III and IV. The Motor Equipment Operator III will supervise two Motor Equipment Operator II positions, an existing and a new. These positions are in the Solid Waste Ten-Year plan. The positions are revenue supported by the Solid Waste fee; therefore, there is no general fund impact.
- **b.** Service Level Impacts The service level impacts are the following:
  - Estimated five-year excavation costs

FY19 w/o Addition | \$5,400,000 FY19 w/ Addition | \$1,100,000

Landfill compaction rate in pounds per cubic yard

FY19 w/o Addition | < 1,099 FY19 w/ Addition | 1,099 to 1,249

Regulatory compliance from Department of Environmental Quality (DEQ) inspections

FY19 w/o Addition | 97% FY19 w/ Addition | 99%

7. Countywide Records Manager - Property Management

Expenditure \$112,977 General Fund Impact \$112,977 Revenue \$0 FTE Positions 1.00

- **a. Description** This initiative funds one FTE in Property Management. After reviewing the County's records management, an external auditor recommended creating this position to avoid potential liability that could arise from the mismanagement of records.
- b. Service Level Impacts The Records Management risk and liability County wide is decreased.

### 8. Safety and Compliance Officer - Director's Office

Expenditure \$92,008 General Fund Impact \$92,008 Revenue \$0 FTE Positions 1.00

- **a. Description** This initiative funds one FTE in the Director's Office. This position will manage the Department of Public Works' compliance with safety, environmental, emergency management, and training standards, to reduce liability and claims. The position will monitor and track required employee certification/licenses. These activities will monitor both safety and fiscal risks to bolster the American Public Works Association accreditation. This position will help mitigate the number and severity of future Workers' Compensation claims for which the County is self-insured.
- **b. Service Level Impacts** The service level impacts are the following:
  - Department Days Away Restricted or Transferred (DART) Score (five-year average)

FY19 w/o Addition | 5.46 FY19 w/ Addition | 3.64

Workers Compensation Claims, Severity (five-year average)

FY19 w/o Addition | \$182,428 FY19 w/ Addition | \$121,617

Workers Compensation Claims, Frequency (five-year average)

FY19 w/o Addition | 27.4 FY19 w/ Addition | 18.3

Auto Liability Claims, Severity (five-year average)

FY19 w/o Addition | \$45,144 FY19 w/ Addition | \$30,093

### **B.** Budget Reductions

1. Reduce Fuel Budget – Fleet Management

Expenditure (\$250,000) General Fund Impact \$0 Revenue (\$250,000) FTE Positions 0.00

- **a. Description** This initiative reduces funding for gasoline and diesel fuel in the Fleet internal service fund. This reduction is supported based on lower fuel prices nationwide, resulting in decreased costs over the past couple of years.
- **b.** Service Level Impacts Existing service levels are maintained.
- 2. Insurance and Repair Reduction Fleet Management

Expenditure (\$329,000) General Fund Impact \$0 Revenue (\$329,000) FTE Positions 0.00

- **a. Description** Based on historical trends, this initiative reduces the budget in the fleet insurance recoveries fund. Fleet repairs and replacements are reimbursed by insurance; therefore, this initiative has no effect on the general fund.
- **b.** Service Level Impacts Existing service levels are maintained.

### **Program Summary**

### **Director's Office**

Provide overall leadership and management oversight for all Public Works activities. Review all major policy issues, financial transactions, Board of County Supervisors (BOCS) reports, and County Executive generated tracker reports, and interface with executive management and the citizens of PWC on complex issues within the department.

| Key Measures                        | FY15    | FY16    | FY17    | FY18    | FY19    |
|-------------------------------------|---------|---------|---------|---------|---------|
|                                     | Actuals | Actuals | Actuals | Adopted | Adopted |
| Key department program measures met | 62%     | 54%     | 58%     | 70%     | 60%     |
| Public Works DART                   | 3.00    | 7.90    | 5.47    | 6.20    | 3.64    |

| Program Activities & Workload Measures  | FY15    | FY16    | FY17    | FY18    | FY19    |
|---|---------|---------|---------|---------|---------|
| (Dollar amounts expressed in thousands) | Actuals | Actuals | Actuals | Adopted | Adopted |
| Leadership & Management                 | \$1,314 | \$1,327 | \$1,402 | \$764   | \$772   |
| BOCS agenda items                       | 68      | 55      | 53      | 55      | 55      |

### **Historic Preservation**

Manage the capital funding (through grants and capital program), design, restoration, and preservation of all County-owned historic sites. Engage in historic collections management. Support the work plan developed by the Historic Preservation Foundation. Manage the daily operations of County historic sites, including the site-specific volunteers, assist with collections, and ensure the protection of the resources. Manage rentals, educational outreach, special events, and programming of all County-owned historic sites.

| Key Measures                                      | FY15      | FY16      | FY17     | FY18      | FY19      |
|---|-----------|-----------|----------|-----------|-----------|
|   | Actuals   | Actuals   | Actuals  | Adopted   | Adopted   |
| Customer satisfaction with visit to historic site | 96.0%     | 97.0%     | 99.0%    | 95.0%     | 97.0%     |
| Volunteer hours value                             | \$106,580 | \$111,498 | \$96,519 | \$125,000 | \$125,000 |
| Revenue recovery rate                             | 4.1%      | 4.3%      | 4.7%     | 5.0%      | 5.0%      |

| Program Activities & Workload Measures                  | FY15    | FY16    | FY17    | FY18    | FY19    |
|---|---------|---------|---------|---------|---------|
| (Dollar amounts expressed in thousands)                 | Actuals | Actuals | Actuals | Adopted | Adopted |
| Preservation  | \$403   | \$378   | \$378   | \$378   | \$393   |
| Annual average hours of service per long term volunteer | 41      | 41      | 46      | 50      | 50      |
| Archeological collections donated to the County         | 11      | 9       | 5       | 9       | -       |
| Percentage of collections reviewed and updated          | -       | -       | -       | -       | 20%     |
| Management & Events Programming                         | \$622   | \$576   | \$625   | \$606   | \$618   |
| Programs at historic sites                              | 768     | 832     | 890     | 900     | 940     |
| FTE equivalent of volunteer hours contributed           | 3       | 3       | 3       | 3       | 3       |
| Visitors to historic sites                              | 70,892  | 82,841  | 156,421 | 100,000 | 185,000 |
| Maintenance & Construction                              | \$477   | \$398   | \$426   | \$476   | \$465   |
| Work orders for historic buildings and grounds          | 137     | 111     | 155     | 150     | 150     |
| Construction, restoration and renovation projects       | 3       | 3       | 5       | 3       | 3       |

### **Stormwater Infrastructure Management**

Ensure that the County's stormwater infrastructure is in compliance with environmental regulations, standards, and policies including County standards, the Chesapeake Bay TMDL, and the County's MS4 permit. The program consists of the inspection of existing infrastructure, such as storm drain inlets, storm sewers and stormwater management facilities within County easements, as well as major maintenance of County-maintained facilities.

| Key Measures  | FY15<br>Actuals |     |     | 1 1 1 0 |     |
|---|-----------------|-----|-----|---------|-----|
| Drainage assistance requests responded to within five business days | 97%             | 99% | 97% | 95%     | 97% |

| Program Activities & Workload Measures                            | FY15    | FY16    | FY17    | FY18    | FY19    |
|---|---------|---------|---------|---------|---------|
| (Dollar amounts expressed in thousands)                           | Actuals | Actuals | Actuals | Adopted | Adopted |
| Stormwater Management Infrastructure Inspection                   | \$859   | \$576   | \$684   | \$784   | \$844   |
| County-maintained facilities inspected and/or re-inspected        | 843     | 875     | 935     | 900     | 980     |
| Privately-maintained facilities inspected and/or re-<br>inspected | 375     | 266     | 250     | 200     | 220     |
| Miles of drainage systems inspected                               | 634     | 243     | 198     | 175     | -       |
| Stormwater Management Infrastructure Maintenance                  | \$2,112 | \$2,223 | \$2,527 | \$2,770 | \$2,918 |
| Major maintenance cases completed/closed                          | 191     | 277     | 254     | 200     | 230     |

### **Site Development**

Review multiple levels of land development plans and inspection of construction sites to ensure compliance with environmental regulations, standards, and policies related to stormwater management, best management practices, erosion and sediment control, resource protection areas, floodplains, and geotechnical.

| Key Measures   | FY15<br>Actuals |      |      |      |      |
|--|-----------------|------|------|------|------|
| Site development plan submissions reviewed within county standards | 100%            | 99%  | 100% | 100% | 100% |
| Lot grading plan submissions reviewed within 10 business days      | 100%            | 100% | 100% | 100% | 100% |

| Program Activities & Workload Measures  | FY15    | FY16    | FY17    | FY18    | FY19    |
|---|---------|---------|---------|---------|---------|
| (Dollar amounts expressed in thousands)   | Actuals | Actuals | Actuals | Adopted | Adopted |
| Plan Review   | \$1,491 | \$1,513 | \$1,596 | \$1,728 | \$1,798 |
| Site development plan submissions reviewed                                      | 495     | 366     | 367     | 450     | 450     |
| Lot grading lots reviewed   | 1,140   | 1,117   | 1,153   | 1,000   | 1,000   |
| Site Inspections  | \$1,622 | \$1,616 | \$1,623 | \$1,821 | \$1,867 |
| Virginia Stormwater Management Program & erosion & sediment control inspections | 18,285  | 17,364  | 18,346  | 20,000  | 20,000  |

### Watershed Improvement

Ensure that the water quality of streams within each of the County's watersheds is in compliance with environmental regulations, standards, and policies including the Chesapeake Bay TMDL and the County's MS4 permit. The focus of this program is to address water quality issues associated with illicit pollution discharges into the storm drainage system, discharge of pollutants from industrial activities, sediment release associated with stream erosion, and the reduction of nitrogen, phosphorous and sediment loads from stormwater runoff. The program includes the assessment of streams and other natural resources within each watershed, identification of problem areas, and implementation of water quality improvements. In addition, environmental education, outreach, and technical assistance to citizens, both in urban areas as well as within the agricultural community, are components of this program.

| Key Measures                                  | FY15<br>Actuals |       |       | 1 1 1 0 | 1 1 1 / |
|---|-----------------|-------|-------|---------|---------|
| Industrial or high risk inspections conducted | 60              | 31    | 115   | 25      | 50      |
| Linear feet of stream restorations completed  | 1,100           | 1,468 | 4,723 | 2,500   | 3,000   |

| Program Activities & Workload Measures       | FY15    | FY16    | FY17    | FY18    | FY19    |
|--|---------|---------|---------|---------|---------|
| (Dollar amounts expressed in thousands)      | Actuals | Actuals | Actuals | Adopted | Adopted |
| Watershed Monitoring                         | \$2,762 | \$3,897 | \$4,219 | \$7,386 | \$4,579 |
| Linear feet of stream assessments completed  | 67,457  | 56,800  | 66,200  | 60,000  | 60,000  |
| Dry weather outfalls monitored and inspected | 1,366   | 1,187   | 936     | 1,000   | 1,000   |
| Watershed Improvements                       | \$395   | \$430   | \$392   | \$442   | \$445   |
| Pounds of phosphorus reduction achieved      | -       | 100     | 280     | 100     | 200     |

### Fleet Management

Provide county vehicle maintenance and county vehicle replacement. Provide fuel, repairs, and maintenance to the County's vehicles and equipment in an efficient and cost effective manner and minimize downtime due to breakdowns or other unscheduled maintenance. Replace County vehicles at the optimum point in the vehicle life cycle, maximizing cost-effectiveness and vehicle safety and reliability.

| Key Measures  | FY15    | FY16    | FY17    | FY18    | FY19    |
|---|---------|---------|---------|---------|---------|
|   | Actuals | Actuals | Actuals | Adopted | Adopted |
| Cost per mile - light duty public safety vehicles     | \$0.25  | \$0.27  | \$0.24  | \$0.28  | \$0.25  |
| Cost per mile - light duty non-public safety vehicles | \$0.34  | \$0.33  | \$0.38  | \$0.34  | \$0.35  |
| Work orders that are scheduled maintenance            | 57%     | 56%     | 57%     | 58%     | 58%     |
| Availability of public service light duty vehicles    | 91%     | 90%     | 97%     | 92%     | 94%     |
| Public Safety vehicles due or overdue for replacement | 10%     | 5%      | 8%      | 8%      | 8%      |

| Program Activities & Workload Measures                                    | FY15    | FY16    | FY17    | FY18    |         |
|---|---------|---------|---------|---------|---------|
| (Dollar amounts expressed in thousands)                                   | Actuals | Actuals | Actuals | Adopted | Adopted |
| County Vehicle Maintenance  | \$7,425 | \$7,071 | \$7,149 | \$8,607 | \$8,068 |
| Vehicles maintained that are under 10,000 lbs. gross vehicle weight       | 1,153   | 1,208   | 1,225   | 1,245   | 1,245   |
| Heavy equipment maintained that are over 10,000 lbs. gross vehicle weight | 227     | 229     | 231     | 233     | 250     |
| Fleet work orders   | 8,293   | 7,094   | 6,956   | 7,758   | 7,515   |
| County Vehicle Replacement  | \$2,806 | \$2,439 | \$3,179 | \$2,650 | \$2,633 |
| General fund vehicles purchased   | 96      | 115     | 96      | 76      | 73      |

### **Facilities Construction Management**

Supports the CIP by developing budgets and managing the design and construction of County facilities. The majority of expenditure costs in this activity are recovered from capital projects.

| Key Measures  | FY15    | FY16    | FY17    | FY18    | FY19    |
|---|---------|---------|---------|---------|---------|
|   | Actuals | Actuals | Actuals | Adopted | Adopted |
| FCM customers satisfied with overall project management                         | 90%     | 100%    | 93%     | 90%     | 90%     |
| CIP construction change order different from original contracted amount         | 3%      | 5%      | 2%      | <10%    | <8%     |
| CIP change orders based on user requested changes from total change order costs | 1%      | 12%     | 33%     | <10%    | -       |

| Program Activities & Workload Measures  | FY15    | FY16    | FY17    | FY18    | FY19    |
|---|---------|---------|---------|---------|---------|
| (Dollar amounts expressed in thousands) | Actuals | Actuals | Actuals | Adopted | Adopted |
| <b>County Facility Construction</b>     | \$2     | (\$14)  | \$172   | \$130   | \$125   |
| Total CIP projects                      | 9       | 9       | 8       | 8       | 8       |
| Total non-CIP projects                  | 2       | 2       | 0       | 0       | 1       |

### Sign Shop

Inspects, fabricates, installs, and maintains all street name signs as mandated. In addition, the program produces high quality graphics for County vehicles and creates custom-designed original graphic designs for interior and exterior signs, banners, posters, and displays for County agencies, outside jurisdictions, and developers.

| Key Measures   | FY15    | FY16    | FY17    | FY18    | FY19    |
|--|---------|---------|---------|---------|---------|
|  | Actuals | Actuals | Actuals | Adopted | Adopted |
| Street name signs replaced within seven days of inspection | 71%     | 77%     | 67%     | 80%     | -       |
| Street signs completed within 10 days of request           | -       | -       | 60%     |         | 65%     |

| Program Activities & Workload Measures       | FY15    | FY16    | FY17    | FY18    | FY19    |
|--|---------|---------|---------|---------|---------|
| (Dollar amounts expressed in thousands)      | Actuals | Actuals | Actuals | Adopted | Adopted |
| Street Name Signs                            | \$215   | \$215   | \$197   | \$204   | \$207   |
| Streets requiring street name signs          | 9,483   | 9,696   | 9,826   | 9,700   | 9,775   |
| Street name signs fabricated for maintenance | 485     | 723     | 1,172   | 700     | 1,000   |
| Signs and Graphics                           | \$16    | \$30    | (\$36)  | \$15    | \$18    |
| Signs and graphics fabricated for revenue    | 12,049  | 11,686  | 17,199  | 11,500  | 12,500  |
| Sign and graphic jobs completed              | 631     | 616     | 634     | 625     | -       |

### **Small Project Construction**

Provide support for a variety of County projects including stormwater management infrastructure maintenance and inspections, stream restorations, drainage improvements, and parks and transportation improvements.

| Key Measures  | FY15<br>Actuals |     |      |     |     |
|---|-----------------|-----|------|-----|-----|
| Community improvement projects completed within 10% of estimated cost | 96%             | 97% | 100% | 95% | 95% |

| Program Activities & Workload Measures                 | FY15    | FY16    | FY17    | FY18    | FY19    |
|--|---------|---------|---------|---------|---------|
| (Dollar amounts expressed in thousands)                | Actuals | Actuals | Actuals | Adopted | Adopted |
| <b>Small Community Improvement Construction</b>        | \$1,599 | \$2,714 | \$2,509 | \$1,881 | \$2,089 |
| Community improvement projects completed               | 81      | 61      | 35      | 50      | -       |
| Drainage infrastructure inspected                      | -       | -       | -       | -       | 25%     |
| Drainage infrastructure projects completed/closed      | -       | -       | 254     | -       | 200     |
| Responsive to project estimate requests within 30 days | -       | -       | -       | -       | 90%     |

### **Mosquito & Forest Pest Management**

Survey, reduce, and control mosquitoes and certain forest pest populations. Program objectives include minimizing mosquito-transmitted disease by reducing mosquito populations and breeding sites, minimizing tree defoliation and mortality caused by the gypsy moth and fall cankerworm, conducting surveillance and outreach for Emerald Ash Borer, Asian Longhorned Beetle, Thousand Cankers Disease, Sudden Oak Death, and Oak Splendour Beetle and minimizing adverse environmental and human health impacts resulting from the treatment of these pests.

| Key Measures  | FY15    | FY16    | FY17    | FY18    | FY19    |
|---|---------|---------|---------|---------|---------|
| Rey Measures  | Actuals | Actuals | Actuals | Adopted | Adopted |
| Mosquito traps processed within 48 hrs to detect West Nile & Zika virus | 98%     | 100%    | 100%    | 98%     | 98%     |
| Gypsy moth egg mass surveys done by November 1                          | 97%     | 89%     | 94%     | 95%     | -       |
| Citizen site visit requests responded to within 24 hours                | 89%     | 98%     | 93%     | 95%     | 95%     |
| Community outreach events   | 1       | -       | 44      | -       | 40      |
| Gypsy moth surveys conducted to determine if spraying is needed         | -       | -       | 1,069   | -       | 1,050   |

| Program Activities & Workload Measures  | FY15    | FY16    | FY17    | FY18    | FY19    |
|---|---------|---------|---------|---------|---------|
| (Dollar amounts expressed in thousands) | Actuals | Actuals | Actuals | Adopted | Adopted |
| Mosquito/Forest Pest Monitoring         | \$850   | \$835   | \$840   | \$996   | \$951   |
| Larval mosquito habitat inspections     | 5,840   | 5,726   | 5,682   | 5,000   | 5,500   |
| Reduction and Response                  | \$568   | \$597   | \$609   | \$904   | \$905   |
| Mosquito larvicide applications         | 1,474   | 1,874   | 1,216   | 1,500   | 1,750   |

### **Solid Waste**

Provides solid waste management services to all citizens, institutions, and businesses. Facilities and programs promote waste reduction and recycling, and efficiently receive and process all acceptable household and commercial wastes generated within the geographical boundaries, including the towns of Dumfries, Haymarket, Occoquan, and Quantico. Processing of the waste will meet or exceed all applicable federal, state, and local regulations.

| Kev Measures             | FY15    | FY16    | FY17    | FY18    | FY19    |
|--------------------------|---------|---------|---------|---------|---------|
| Trey incusures           | Actuals | Actuals | Actuals | Adopted | Adopted |
| Refuse recycled          | 41%     | 34%     | 37%     | 35%     | 39%     |
| Tons of refuse processed | 403,080 | 435,623 | 447,563 | 450,000 | 450,000 |

| Program Activities & Workload Measures                   | FY15      | FY16      | FY17      | FY18      | FY19      |
|--|-----------|-----------|-----------|-----------|-----------|
| (Dollar amounts expressed in thousands)                  | Actuals   | Actuals   | Actuals   | Adopted   | Adopted   |
| Solid Waste Management & Administration                  | \$5,917   | \$3,016   | \$4,041   | \$4,781   | \$4,809   |
| Non-residential accounts processed                       | 4,139     | 4,153     | 4,249     | 4,200     | 4,300     |
| Appeals completed within 30 days                         | 100%      | 100%      | 100%      | >99%      | >99%      |
| Yard Waste Composting                                    | \$2,865   | \$2,590   | \$2,025   | \$3,584   | \$3,582   |
| Tons of County yard waste diverted from waste stream     | 17,324    | 28,132    | 21,747    | 29,000    | 29,000    |
| Solid Waste Facilities Operation                         | \$9,379   | \$10,305  | \$9,585   | \$9,507   | \$8,399   |
| Refuse trucks inspected                                  | 4,311     | 4,199     | 3,986     | 4,000     | 4,000     |
| Pounds of Household Hazardous Waste and eWaste collected | 1.7M      | 1.5M      | 1.5M      | 1.7M      | 1.7M      |
| Citizens trips to Solid Waste facilities                 | 511,225   | 532,526   | 584,044   | 520,000   | 590,000   |
| Recyclable Materials Collected, Processed & Marketed     | \$860     | \$668     | \$724     | \$1,083   | \$1,048   |
| Tons of recyclables processed and marketed               | 10,227    | 9,741     | 6,902     | 1,000     | 7,000     |
| Revenue generated from sale of recyclables               | \$576,000 | \$413,977 | \$497,932 | \$520,000 | \$450,000 |
| Landfill Closure   | \$0       | \$0       | \$0       | \$5,491   | \$2,086   |

### **Building & Grounds**

Provide building maintenance services to over 130 County owned facilities and selected leased properties; landscaping, grounds in-house and contract maintenance, snow removal, paving repair and installation, and moving services; custodial services for over 1.2 million square feet; and mail and printing services supporting the needs of the County government. Provide 24/7 operation and responsive emergency support to address natural or manmade disasters.

| Key Measures  | FY15<br>Actuals |        |        |        | /      |
|---|-----------------|--------|--------|--------|--------|
| Cost per square foot for custodial services                           | \$2.29          | \$2.39 | \$2.25 | \$2.33 | \$2.33 |
| Routine maintenance work requests completed within 10 working days    | 76%             | 79%    | 73%    | 73%    | 73%    |
| Cost per square foot for building maintenance program service         | \$4.30          | \$3.66 | \$4.24 | \$3.09 | \$4.24 |
| Printing jobs completed on time                                       | 87%             | 91%    | 78%    | 91%    | 90%    |
| Routine grounds maintenance requests completed within 10 working days | 87%             | 87%    | 67%    | 92%    | 87%    |

| Program Activities & Workload Measures                | FY15    | FY16    | FY17    | FY18    | FY19    |
|---|---------|---------|---------|---------|---------|
| (Dollar amounts expressed in thousands)               | Actuals | Actuals | Actuals | Adopted | Adopted |
| Building Maintenance                                  | \$4,841 | \$4,268 | \$5,337 | \$5,404 | \$5,016 |
| Work orders   | 5,000   | 4,475   | 4,338   | 4,435   | 4,500   |
| Grounds Maintenance                                   | \$1,198 | \$1,507 | \$1,872 | \$1,537 | \$1,876 |
| Grounds work requests                                 | 797     | 776     | 786     | 787     | 800     |
| Custodial Services                                    | \$2,576 | \$2,786 | \$2,873 | \$3,251 | \$3,251 |
| Square footage maintained by custodial services       | 1.1M    | 1.2M    | 1.3M    | 1.2M    | 1.3M    |
| Graphics Arts & Print Shop                            | \$633   | \$564   | \$195   | \$85    | \$85    |
| Copies produced in-house                              | 8.1M    | 4.6M    | 5.1M    | 5.0M    | 5.2M    |
| Printing jobs completed                               | 2,223   | 2,338   | 1,616   | 2,450   | 1,700   |
| Mail Room and Courier Service                         | \$335   | \$421   | \$349   | \$400   | \$421   |
| Total pieces of mail handled                          | 1.3M    | 1.4M    | 1.4M    | 1.4M    | 1.4M    |
| Security  | \$897   | \$917   | \$957   | \$1,035 | \$1,198 |
| Citizen meetings supported by guard service           | 1       | 1       | 1       | 1       | -       |
| Citizen meeting agreements supported by guard service | _       | -       | -       | -       | 60      |
| Alarms and access devices work orders                 | 788     | 862     | 1,159   | 914     | 1,000   |

### **Property Management**

Provide a wide array of internal county services including space planning, agency moves, furniture purchasing, and management of surplus furniture items. Manage the leases of county buildings, the utility payments, and energy usage monitoring of both owned and leased properties. Manage the County's Records Center in accordance with the mandated Library of Virginia retention standards.

| Kev Measures   | FY15      | FY16      | FY17      | FY18      | FY19      |
|--|-----------|-----------|-----------|-----------|-----------|
| Key Measures   | Actuals   | Actuals   | Actuals   | Adopted   | Adopted   |
| Customers satisfied with overall project management  | 97%       | 98%       | 99%       | 98%       | 98%       |
| Average cost per square foot of leased space         | \$19.07   | \$19.55   | \$19.94   | \$19.25   | \$19.95   |
| Cost avoidance realized by redeploying surplus items | \$140,349 | \$189,734 | \$224,286 | \$150,000 | \$200,000 |

| Program Activities & Workload Measures (Dollar amounts expressed in thousands) | FY15<br>Actuals |         |         | FY18<br>Adopted | FY19<br>Adopted |
|--|-----------------|---------|---------|-----------------|-----------------|
| Property Management  | \$1,563         |         |         | _               | \$2,457         |
| Property management projects completed   | 215             | 282     | 258     | 250             | 250             |
| Energy Management  | \$2,982         | \$2,672 | \$2,679 | \$3,249         | \$3,246         |
| Annual facility electrical usage - KWH per square foot                         | 19              | 19      | 19      | 19              | 19              |
| Real Estate  | \$6,318         | \$6,240 | \$6,910 | \$7,076         | \$7,509         |
| Commercial square feet leased  | 324,309         | 323,309 | 334,653 | 330,741         | 351,806         |
| Records Management   | \$129           | \$153   | \$152   | \$165           | \$283           |
| Boxes delivered/picked up  | 7,723           | 5,424   | 5,320   | 5,300           | 5,350           |
| Records checked in/checked out   | 8,270           | 8,436   | 8,109   | 8,300           | 8,300           |

### **Neighborhood Services**

Provide a safe, clean, and healthy community through education, community support, and property code enforcement (PCE). Provide programs that teach residents and business owners how to properly maintain their properties, and work with neighborhood leaders to enforce property codes that go to the heart of the County's quality of life. Stimulate volunteer efforts across the County that empower citizens to clean trash and litter from common areas, waterways and the County's major roadways, to remove graffiti and other community maintenance issues in and around neighborhoods, and to address other challenges by working together.

| Key Measures   | FY15<br>Actuals |     |     | 1 1 1 0 |     |
|--|-----------------|-----|-----|---------|-----|
| Founded current year PCE cases resolved or moved to court action within 100 days | 98%             | 91% | 97% | 91%     | •   |
| Designated road avg litter rating- 1= no visible trash and 5= trash dumping site | 2               | 1   | 1   | 2       | 2   |
| First inspection of complaint within seven days                                  | -               | 93% | 96% | 85%     | 88% |
| Average time to resolve cases (calendar days)                                    | 22              | 54  | 36  | 45      | 45  |

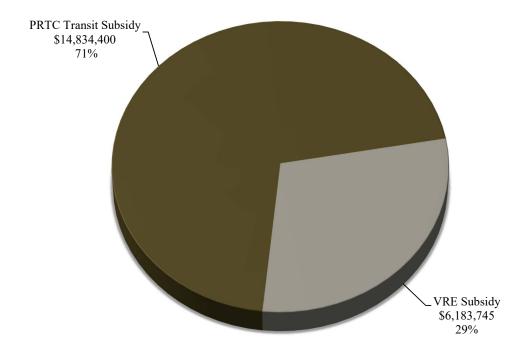
| Program Activities & Workload Measures        | FY15    | FY16    | FY17    | FY18    | FY19    |
|---|---------|---------|---------|---------|---------|
| (Dollar amounts expressed in thousands)       | Actuals | Actuals | Actuals | Adopted | Adopted |
| Litter Control                                | \$680   | \$709   | \$721   | \$862   | \$923   |
| Tons of trash removed by County Litter Crew   | 195     | 168     | 111     | 167     | 167     |
| Illegal signs removed from State right-of-way | 13,178  | 17,713  | 6,827   | 12,500  | 7,500   |
| Landscaping                                   | \$582   | \$487   | \$443   | \$547   | \$623   |
| Landscaping areas maintained                  | 44      | 44      | 44      | 44      | 44      |
| Acres of medians and rights-of-way maintained | 234     | 234     | 234     | 224     | 234     |
| <b>Property Code Enforcement</b>              | \$2,450 | \$2,587 | \$2,520 | \$2,796 | \$2,773 |
| Total cases resolved                          | 4,357   | 6,489   | 4,574   | 5,000   | 5,000   |
| Total inspections conducted                   | 11,500  | 16,426  | 13,575  | 11,500  | 11,500  |

### **Mission Statement**

The Potomac and Rappahannock Transportation Commission (PRTC) is a multi-jurisdictional agency representing Prince William, Stafford, and Spotsylvania Counties and the Cities of Manassas, Manassas Park, and Fredericksburg. Located in Virginia about 25 miles southwest of Washington, D.C., PRTC provides commuter bus service along the busy I-95 and I-66 corridors to points north (OmniRide) and local bus services in the County and the cities of Manassas and Manassas Park (OmniLink). PRTC also offers OmniMatch, a free ridesharing service. Operated by PRTC in partnership with the Northern Virginia Transportation Commission (NVTC), the Virginia Railway Express (VRE) provides commuter rail service along the Manassas and Fredericksburg lines, connecting to transit providers at stations in Virginia and the District of Columbia.

For more information, go to www.prtctransit.org.





### **Mandates**

There is no state or federal mandate requiring the provision of mass transit services. Some federal and state transportation funds require certain activities to be performed; however, these are not considered mandates since the County is not obligated to accept the funding.

FY2019 Budget | 133 | Community Development





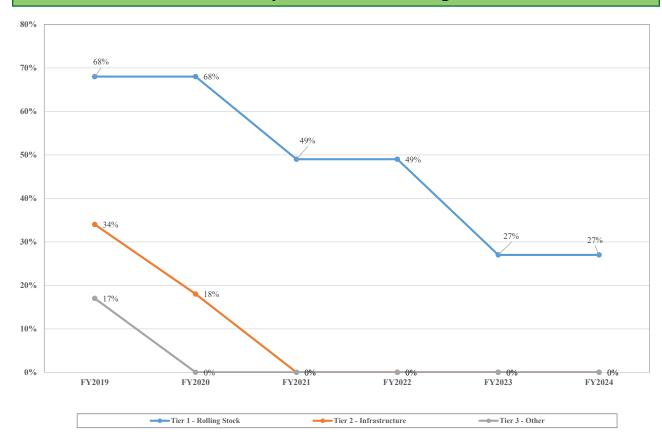
| PWC PRTC Transit Subsidy                           | FY15<br>Adopted | FY16<br>Adopted | FY17<br>Adopted | FY18<br>Adopted | FY19<br>Adopted | % Change<br>Budget18/<br>Budget19 |
|--|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------------------------|
| PRTC Administration                                | \$246,700       | \$229,700       | \$247,700       | \$269,700       | \$295,400       | 9.53%                             |
| OmniRide (Commuter Bus Service)                    | \$5,605,300     | \$4,914,200     | \$3,834,000     | \$3,893,000     | \$2,241,200     | (42.43%)                          |
| Ridesharing/Marketing                              | \$542,000       | \$655,600       | \$701,200       | \$800,600       | \$831,700       | 3.88%                             |
| OmniLink (Local Bus Service)                       | \$6,690,100     | \$7,560,900     | \$7,212,900     | \$7,633,300     | \$7,218,600     | (5.43%)                           |
| Local Capital Match                                | \$1,580,800     | \$2,182,600     | \$1,647,300     | \$1,812,700     | \$2,616,700     | 44.35%                            |
| Vanpool Program                                    | \$22,900        | \$191,900       | \$0             | \$0             | \$1,630,800     | _                                 |
| <b>Total PRTC Subsidy Expenditures</b>             | \$14,687,800    | \$15,734,900    | \$13,643,100    | \$14,409,300    | \$14,834,400    | 2.95%                             |
| Revenues   |                 |                 |                 |                 |                 |                                   |
| PWC Fuel Tax Revenue                               | \$9,750,681     | \$6,154,678     | \$9,784,435     | \$10,559,471    | \$11,320,700    | 7.21%                             |
| Interest on Fuel Tax                               | \$5,000         | \$5,000         | \$2,500         | \$2,500         | \$2,500         | 0.00%                             |
| Van Pool (net of expenses)                         | \$0             | \$0             | \$13,100        | \$1,287,387     | \$0             | (100.00%)                         |
| PWC Fuel Tax Trust Fund Balance                    | \$0             | \$0             | \$0             | \$0             | \$4,026,900     | _                                 |
| PWC Operating Fund Balance                         | \$0             | \$4,860,807     | \$2,253,740     | \$3,818,119     | \$5,414,300     | 41.81%                            |
| (Contribution To)/Use of PWC Fuel Tax Fund Balance | \$4,932,119     | \$4,714,415     | \$1,589,325     | (\$1,258,177)   | (\$5,930,000)   | 371.32%                           |
| <b>Total PRTC Subsidy Revenues</b>                 | \$14,687,800    | \$15,734,900    | \$13,643,100    | \$14,409,300    | \$14,834,400    | 2.95%                             |
| PWC Net General Tax Support                        | \$0             | \$0             | \$0             | \$0             | \$0             | 0.00%                             |
|  | 1               | 1               | 1               |                 | ı               | % Change                          |
|  | FY15            | FY16            | FY17            | FY18            | FY19            | Budget18/                         |
| PWC VRE Subsidy                                    | Adopted         | Adopted         | Adopted         | Adopted         | Adopted         | Budget19                          |
| VRE (Commuter Rail Service)                        | \$5,485,333     | \$5,309,674     | \$5,968,406     | \$5,363,372     | \$6,183,745     | 15.30%                            |
| Total VRE Subsidy Expenditures                     | \$5,485,333     | \$5,309,674     | \$5,968,406     | \$5,363,372     | \$6,183,745     | 15.30%                            |
| PWC Fuel Tax Revenue                               | \$5,485,333     | \$5,309,674     | \$0             | \$0             | \$0             | _                                 |
| PWC NVTA 30% Funding                               | \$0             | \$0             | \$5,968,406     | \$5,363,372     | \$6,183,745     | 15.30%                            |
| Total VRE Subsidy Revenues                         | \$5,485,333     | \$5,309,674     | \$5,968,406     | \$5,363,372     | \$6,183,745     | 15.30%                            |
| PWC Net General Tax Support                        | \$0             | \$0             | \$0             | \$0             | \$0             | 0.00%                             |
|  | İ               | Ī               | Ī               |                 |                 | % Change                          |
|  | FY15            | FY16            | FY17            | FY18            | FY19            | Budget18/                         |
| Total Subsidy                                      | Adopted         | Adopted         | Adopted         | Adopted         | Adopted         | Budget19                          |
| Total Subsidy Total Subsidy Expenditures           | \$20,173,133    | \$21,044,574    | \$19,611,506    | \$19,772,672    | \$21,018,145    | 6.30%                             |
| Total Subsidy Revenues                             | \$20,173,133    | \$21,044,574    | \$19,611,506    | \$19,772,672    | \$21,018,145    | 6.30%                             |
| •  |                 |                 |                 |                 |                 |                                   |
| PWC Net General Tax Support                        | \$0             | \$0             | \$0             | \$0             | \$0             | 0.00%                             |

### **General Overview**

- A. PRTC Bus and VRE Rail Operations System generated revenues (such as fares, federal and state operating grants, advertising, interest earnings, and other incidentals) that support PRTC bus and VRE rail operations do not fully cover the cost of providing these transportation services. The difference between operating expenditures and system-generated revenues is subsidy. Prior to FY17, the Prince William County (PWC) subsidy for PRTC bus and VRE rail operations was paid from the 2.1% tax on the price of motor fuels sold by distributors to retailers in the County and fuel tax fund balance. Beginning in FY17 the budget provided a direct transfer of funding in Northern Virginia Transportation Authority (NVTA) 30% funds to VRE. The 2.1% motor vehicle fuels tax is reserved for the exclusive use of PRTC.
- **B.** Dedicated Funding for Bus and Rail Operations In accordance with state code, fuel tax revenues are collected by the state from wholesale fuel distributers and remitted monthly to PRTC. While the fuel tax funding does not pass through the County, the Board of County Supervisors must budget and appropriate the funding on an annual basis. The County is also a member of the VRE, a regional commuter rail service. The County's share of the annual subsidy for VRE operations is provided from NVTA 30% funding that the County receives. The state code provides that NVTA 30% funding may be used for public transportation purposes.
- C. Declining Revenues Resulting from the Lack of a Fuel Tax Floor Motor fuel prices have remained depressed for the past four years as the global oil supply continues to exceed demand. Unlike the state motor vehicle fuels tax, the 2.1% local motor vehicle fuels tax lacks a legislative floor. Continued low motor fuel prices have reduced fuel tax revenues to the point that the County's fuel tax fund balance will be depleted by FY21. It is estimated that the absence of a fuel tax floor pegged at the state level would result in a \$3.9 million loss in fuel tax revenue to PWC in FY19. Legislative efforts continue to pursue the establishment of a local tax floor and bills are currently being considered by the Virginia General Assembly.
- **D.** Declining State Capital Matching Revenues The following funding levels for state participation in capital projects have been programmed in FY19 for PRTC.
  - Tier 1 Rolling stock for replacement or expansion and related items (68%)
  - Tier 2 Infrastructure and facilities (34%)
  - Tier 3 All other e.g. support vehicles, shop equipment, spare parts, etc. (17%)

Supporting these funding percentages are capital project revenue bonds issued by the Commonwealth. The total bonding authority was \$3 billion with 20% dedicated to transit (\$60 million annually) over a ten-year term. This bonding authority will be exhausted in FY20 resulting in significant declines in the state capital matching percentage as shown in the following graph:





State capital assistance is based on the total project cost (with a minimum of a 4% local match). With large PRTC replacement bus procurements (56 OmniRide and 17 OmniLink) programmed over the Six-Year Plan, the difference in state funding at lower match rates of 49% or 27% instead of 68% over this time period is approximately \$11.3 million. Legislative efforts continue to pursue replacement revenues for capital project revenue bonds.

- **E. FY19 Commuter Rail Subsidy Allocation** VRE is owned by the NVTC and the PRTC. In accordance with the Master Agreement that created VRE, the Operations Board must prepare and submit an annual budget to the Commissions and the contributing and participating jurisdictions for review and appropriation. VRE subsidy requirements increased by \$820,373 in FY19 to \$6.2 million or 15.3% compared to the FY18 budget. This is due to an increase in the percentage share of the County's residents riding VRE trains compared to other participating jurisdictions' percentage shares during the annual ridership survey conducted in October 2017 and an overall 3% total jurisdictional subsidy increase. For subsidy allocation purposes, the County has 33.92% of the total jurisdictional ridership and 33.20% of the total jurisdictional fare revenue.
- **F. FY19 PRTC Subsidy Request -** PRTC is requesting a total of \$14,834,400 in subsidy for the OmniRide, OmniLink, PRTC Administration, Marketing, Vanpool, and Local Capital Match programs. This amount is a \$425,100 or a 2.95% increase over the FY18 adopted amount of \$14,409,300.
- **G. FY19 PRTC Administration, Commuter, and Local Bus Service Subsidy Allocations** The County funds 100% of the local subsidies required for OmniRide, Cross County Connector, and Metro-Direct routes. Local subsidies for the eastern OmniLink routes are funded 100% by the County, while the subsidies for the western OmniLink routes are shared with the Cities of Manassas and Manassas Park on a 60%

population, 40% ridership basis. For FY19, the local subsidy percentage for the County's share of westerly OmniLink services is 66.24%. The County's overall subsidy percentage for OmniLink is 93.7%.

PRTC's FY19 administrative subsidies are funded based on the County's FY17 percentage of PRTC fuel tax receipts. The County's fuel tax receipts budgeted percentage increased from 51.95% in FY18 to 52.29% in FY19.

- **H.** Vanpool Program \$1.64 million in 5307 federal formula earnings from the Vanpool program has been shifted to OmniRide. This shift allows OmniRide to utilize earned 5307 federal funding for preventive maintenance at a higher match rate than if used to support the Vanpool program costs. There is no impact on the total County subsidy for these two programs.
- I. PRTC Six-Year Plan There is sufficient funding to provide OmniRide, Cross-County, and OmniLink operations and fund the County's share of projected bus capital needs through FY20. Annual revenues from the 2.1% motor fuels tax are expected to fall short of subsidy requirements beginning in FY21 resulting in a projected deficit of approximately \$4.3 million. This projected deficit increases to approximately \$11.3 million in FY22 and \$14.6 million by FY24, driven primarily by bus replacement needs and will require either reductions in existing services or additional funding sources or some combination of both to balance available revenues with the PRTC subsidy expenditures. Overall, there is a significant reliance on one-time subsidy sources of funding such as fuel tax trust fund balance and PRTC's operating fund balance to fund on-going subsidy expenditures. In FY19, recurring funding sources support 76% of subsidy expenditures.

PWC subsidy expenditures and revenues projections in the Six-Year Plan are shown below:

| PWC Subsidy - Six-Year Plan |                 |                  |                  |                  |                  |                  |  |  |  |  |
|-----------------------------|-----------------|------------------|------------------|------------------|------------------|------------------|--|--|--|--|
|                             | FY19<br>Adopted | FY20<br>Forecast | FY21<br>Forecast | FY22<br>Forecast | FY23<br>Forecast | FY24<br>Forecast |  |  |  |  |
| Bus and Admin Operations    | \$12,217,700    | \$12,291,100     | \$13,041,300     | \$13,429,000     | \$13,884,200     | \$14,355,900     |  |  |  |  |
| Capital Expenditures        | \$2,616,700     | \$3,665,700      | \$3,486,600      | \$8,895,900      | \$6,310,800      | \$11,363,000     |  |  |  |  |
| Sub-Total Expenditures      | \$14,834,400    | \$15,956,800     | \$16,527,900     | \$22,324,900     | \$20,195,000     | \$25,718,900     |  |  |  |  |
| Recurring Revenues          | \$11,323,200    | \$11,162,500     | \$11,059,500     | \$10,995,300     | \$11,058,000     | \$11,113,300     |  |  |  |  |
| One-Time Revenues           | \$9,441,200     | \$5,930,000      | \$1,135,700      | \$0              | \$0              | \$0              |  |  |  |  |
| Sub-Total Revenues          | \$20,764,400    | \$17,092,500     | \$12,195,200     | \$10,995,300     | \$11,058,000     | \$11,113,300     |  |  |  |  |
| Surplus (Deficit)           | \$5,930,000     | \$1,135,700      | (\$4,332,700)    | (\$11,329,600)   | (\$9,137,000)    | (\$14,605,600)   |  |  |  |  |

J. VRE Six-Year Financial Forecast - Assumptions include a 3% increase in total jurisdictional subsidy in FY19 and a programmed 3% increase in FY21 and FY23. A 3% fare increase is also programmed in FY20/22/24. Beginning in FY20 and continuing through FY24 projections show that the projected local subsidy will be insufficient to meet operating needs and local matching requirements identified by VRE in their six-year capital program. There are two reasons for this; the first is that projected operating expenses grow faster than projected revenues requiring additional resources to support current operations. The second is the exhaustion of \$60 million a year in state Capital Project Revenue bonding authority in FY20, which reduces state support in VRE's six-year capital program, track leases and debt service payments. It is important to note that additional amounts for operations/capital program in FY20 and beyond only includes current "Six Year Projects" identified in VRE's Six-Year Plan and does not include "Future Projects" that are expected to rely substantially on other sources of funding.

| VRE Subsidy   |                 |             |             |              |              |              |  |  |  |
|---|-----------------|-------------|-------------|--------------|--------------|--------------|--|--|--|
|   | FY19<br>Adopted | -           |             |              | _            |              |  |  |  |
| VRE Subsidy   | \$6,183,745     | \$6,183,745 | \$6,369,257 | \$6,369,257  | \$6,560,335  | \$6,560,335  |  |  |  |
| Additional Required for<br>Operations/Capital Program | -               | \$2,541,978 | \$3,338,963 | \$3,995,203  | \$4,986,528  | \$5,573,740  |  |  |  |
| Total   | \$6,183,745     | \$8,725,723 | \$9,708,220 | \$10,364,460 | \$11,546,863 | \$12,134,075 |  |  |  |

To fully fund all projects in the VRE Capital Improvements Program would require approximately \$2.3 billion. Of this total, \$656 million is committed from ongoing formula funding sources or allocated discretionary funds. The remaining \$1.6 billion includes a number of projects, which may be eligible for additional funding from discretionary funding sources such as SmartScale, federal Core Capacity grants or through the NVTA. The table below segregates the current "Six Year Projects" in the six-year CIP from "Future" expansion projects and major joint corridor projects that are expected to rely substantially on the contributions from other federal, state, or regional stakeholders.

| VRE CIP Funded & Unfunded Projects |           |         |           |          |  |  |  |
|------------------------------------|-----------|---------|-----------|----------|--|--|--|
| Description                        | Total     | Funded  | Unfunded  | % Funded |  |  |  |
| Six Year Projects                  | \$915.1   | \$655.4 | \$259.7   | 71.6%    |  |  |  |
| Future Projects                    | \$1,384.8 | \$1.0   | \$1,383.8 | 0.1%     |  |  |  |
| CIP Grand Total                    | \$2,299.9 | \$656.4 | \$1,643.5 | 28.5%    |  |  |  |

Figures in millions

**K.** VRE Operations Board and PRTC Commission Action on FY19 Budget - The VRE Operations Board adopted the VRE FY19 budget on December 15, 2017 and forwarded it to NVTC and PRTC for adoption. On January 4, 2018, PRTC adopted the FY19 VRE budget and forwarded it to the local jurisdictions for inclusion in their budgets and appropriations in accordance with the Master Agreement. On January 4, 2018, the PRTC Commissioners authorized the Executive Director to refer the FY19 PRTC budget to the jurisdictions for consideration.

### **Budget Initiatives**

#### A. Budget Initiatives

- 1. Employee Compensation Administration
  - **a. Description** A combined 3% percent cost of living/merit adjustments in FY19 are provided for PRTC employees. This funding has been included contingent upon how PRTC member governments choose to handle these adjustments for their own staffs.
  - **b.** Service Level Impacts Maintains current level of service.
- 2. Graphic and Web Designer 1 FTE Ridesharing/Marketing
  - **a. Description** One full-time-equivalent Graphic and Web Designer position in the Marketing program is funded in FY19. This will increase the number of FTE's in Marketing from 4.5 to 5.5. Total PRTC FTE's will remain at 53 for FY19, as one Quality Assurance Monitor position will remain vacant. The total cost of this position is \$90,900 (salary and fringes). The County share is 97% or \$88,000.
  - **b. Service Level Impacts** This position will, among other responsibilities, create/update bus schedules and maps; design/layout electronic and print materials; execute graphic design projects; maintain PRTC's branding and website; manage print orders and external suppliers; and assist the Director of Marketing and Communications with creative concept and collaterals.

#### 3. I-66 Outside the Beltway Transportation Management Program (TMP) Initiative - OmniRide

- **a. Description** The I-66 Outside the Beltway TMP developed by the Virginia Department of Transportation and the Virginia Department of Rail and Public Transportation (VDRPT) will fund the following initiatives at PRTC with implementation expected to occur in late winter of 2018. These initiatives will be 100% funded by VDRPT during the I-66 construction period.
  - Fare Buy Down A fare buy down will occur on all OmniRide express and Metro Direct Services in the I-66 corridor with riders paying only one-half of the current fare. PRTC will be reimbursed for the difference between the revenue at the regular fares and revenues at the half fare
  - Additional Metro Direct Trips Additional trips would be added to schedules on an as needed basis to address overcrowding on existing services.
- **b. Service Level Impacts** The Commonwealth has budgeted \$4.4 million for the fare buy down and \$736,000 to fully fund the operating costs of additional OmniRide express or Metro Direct trips.

#### 4. PRTC Capital Expenditures – OmniRide Bus Replacements –Local Capital Match

**a. Description** - There are no OmniRide bus replacements programmed in FY19. Additional programmed purchases beyond FY19 are detailed in the table below.

OmniRide replacement buses will be acquired using state capital funding and local match from PWC.

**b.** Service Level Impacts - Maintains OmniRide bus replacement schedule at 16/17 years.

| OmniRide Replacement Buses        |      |             |             |             |             |              |  |  |  |  |
|-----------------------------------|------|-------------|-------------|-------------|-------------|--------------|--|--|--|--|
|                                   | FY19 | FY20        | FY21        | FY22        | FY23        | FY24         |  |  |  |  |
| Replacement Cost                  | \$0  | \$4,973,700 | \$3,155,200 | \$6,932,600 | \$7,151,100 | \$12,344,500 |  |  |  |  |
| Federal Share of Replacement Cost | \$0  | \$0         | \$0         | \$0         | \$0         | \$0          |  |  |  |  |
| State Share of Replacement Cost   | \$0  | \$3,382,100 | \$1,546,000 | \$3,397,000 | \$1,930,800 | \$3,333,000  |  |  |  |  |
| PWC Local Match                   | \$0  | \$1,591,600 | \$1,609,200 | \$3,535,600 | \$5,220,300 | \$9,011,500  |  |  |  |  |
| # Buses                           | 0    | 8           | 5           | 11          | 11          | 21           |  |  |  |  |
| County Subsidy Percentage         | -    | 32.0%       | 51.0%       | 51.0%       | 73.0%       | 73.0%        |  |  |  |  |

#### 5. PRTC Capital Expenditures – OmniRide Bus Expansion – OmniRide

**a. Description** - There are no OmniRide expansion buses programmed in FY19. Additional programmed purchases are detailed in the table below. These buses will be utilized for 100% state sponsored services associated with the I-95/395 and the I-66 Transit Development Plan.

OmniRide expansion buses will be acquired using 100% state capital funding.

**b. Service Level Impacts** - These buses will provide expanded service from PWC to points north in the I-95/395 and I-66 corridors with operating subsidies provided by the state.

| OmniRide Expansion Buses          |      |              |              |           |      |      |  |  |  |
|-----------------------------------|------|--------------|--------------|-----------|------|------|--|--|--|
|                                   | FY19 | FY20         | FY21         | FY22      | FY23 | FY24 |  |  |  |
| Replacement Cost                  | \$0  | \$12,324,600 | \$12,806,700 | \$527,600 | \$0  | \$0  |  |  |  |
| Federal Share of Replacement Cost | \$0  | \$0          | \$0          | \$0       | \$0  | \$0  |  |  |  |
| State Share of Replacement Cost   | \$0  | \$12,324,600 | \$12,806,700 | \$527,600 | \$0  | \$0  |  |  |  |
| PWC Local Match                   | \$0  | \$0          | \$0          | \$0       | \$0  | \$0  |  |  |  |
| # Buses                           | 0    | 20           | 21           | 1         | 0    | 0    |  |  |  |
| County Subsidy Percentage         | -    | 0.0%         | 0.0%         | 0.0%      | -    | -    |  |  |  |

#### 6. PRTC Capital Expenditure - OmniLink Bus Replacements - Local Capital Match

- **a. Description** Replacement buses will be acquired using state capital funding and local match from PWC and the cities of Manassas and Manassas Park.
- **b. Service Level Impacts** Maintains OmniLink bus replacement schedule at ten years or 350,000 miles whichever comes first.

| OmniLink Replacement Buses        |      |           |      |             |      |      |  |  |  |
|-----------------------------------|------|-----------|------|-------------|------|------|--|--|--|
|                                   | FY19 | FY20      | FY21 | FY22        | FY23 | FY24 |  |  |  |
| Replacement Cost                  | \$0  | \$430,700 | \$0  | \$7,100,800 | \$0  | \$0  |  |  |  |
| PWC Share of Replacement Cost*    | \$0  | \$402,900 | \$0  | \$6,641,700 | \$0  | \$0  |  |  |  |
| Federal Share of Replacement Cost | \$0  | \$0       | \$0  | \$0         | \$0  | \$0  |  |  |  |
| State Share of Replacement Cost   | \$0  | \$274,000 | \$0  | \$3,254,400 | \$0  | \$0  |  |  |  |
| PWC Local Match                   | \$0  | \$128,900 | \$0  | \$3,387,300 | \$0  | \$0  |  |  |  |
| # Buses                           | 0    | 1         | 0    | 16          | 0    | 0    |  |  |  |
| County Subsidy Percentage         | -    | 32.0%     | -    | 51.0%       | -    | -    |  |  |  |

<sup>\*</sup> OmniLink bus replacements are shared with the Cities of Manassas and Manassas Park. PWC share of the replacement cost is approximately 93.5%

#### 7. PRTC Capital Expenditure – Bus Overhauls – Local Capital Match

- **a. Description** Mid-life overhauls of 45 foot "over the road" coaches are programmed when they reach eight years old and the 40 foot "transit" buses when they reach six years old.
- b. Service Level Impacts Maintains OmniRide bus replacement schedule at 16/17 years.

| Bus Overhauls             |             |             |             |             |           |             |  |  |  |
|---------------------------|-------------|-------------|-------------|-------------|-----------|-------------|--|--|--|
|                           | FY19        | FY20        | FY21        | FY22        | FY23      | FY24        |  |  |  |
| Bus Overhaul Costs        | \$4,654,200 | \$3,063,900 | \$3,066,700 | \$2,920,200 | \$966,100 | \$2,844,900 |  |  |  |
| State Share               | \$3,164,900 | \$2,083,500 | \$1,502,700 | \$1,430,900 | \$260,800 | \$768,100   |  |  |  |
| # OmniRide Buses          | 11          | 8           | 9           | 7           | 1         | 5           |  |  |  |
| PWC Local Match           | \$1,489,300 | \$980,400   | \$1,564,000 | \$1,489,300 | \$705,300 | \$2,076,800 |  |  |  |
| County Subsidy Percentage | 32.0%       | 32.0%       | 51.0%       | 51.0%       | 73.0%     | 73.0%       |  |  |  |

#### 8. PRTC Capital Expenditure - Western Maintenance Facility - Local Capital Match

**a. Description** - A western maintenance facility is planned to open at the beginning of FY21. The existing facility was designed for 100 buses. The active bus fleet has grown to 154 buses, 10 of which are being stored on adjacent property. The new facility design at full build out includes a building with eight maintenance bays, limited administrative offices, dispatch and drivers' areas, a fueling station, bus washer and farebox recovery building. Limited maintenance would be performed at the western facility such as brake work and oil changes; major maintenance would continue to be performed at the PRTC Transit Center. Total cost of the project, which includes all construction and non-construction costs, is estimated at \$47.6 million. Of this amount, the PWC share is approximately \$400K.

The project is on hold until:

■ Concessionaire's payment funded projects are incorporated into the Commonwealth's Six-Year Improvement Program and budget. A request for \$11.1 million of I-66 Outside the Beltway Concessionaire Payment funding was submitted to the Commonwealth Transportation Board, which would replace \$5.4 million of Congestion Mitigation Air Quality funding being used on the project. This funding was approved in January 2018. Funding will be released upon the completion of a Memorandum of Understanding with the Virginia Department of Rail and Public Transportation.

Approximately \$449,800 in FY21, \$469,300 in FY22, \$502,100 in FY23 and \$507,700 in FY24 are programmed in the Six-Year Plan for facility and other operating costs.

**b. Service Level Impacts** - There will be efficiencies (diesel fuel and preventive maintenance costs) from garaging buses at the Western Maintenance facility but these savings have not yet been quantified.

#### 9. PRTC Capital Expenditure - Bus Shelters - Local Capital Match

- **a. Description** Expenditures for bus shelters are shown below. A bus shelter-siting plan was completed in September 2007 and is updated annually. Stops having the highest boarding numbers or located near identified neighboring uses such as schools, senior centers, libraries, clinics, or hospitals receive the highest priority. This funding purchases the shelters and solar lighting (if warranted), site design and permits, site preparation and construction including any needed sidewalks, inspections, and shelter installation.
- **b.** Service Level Impacts Service levels are maintained.

| Bus Shelters                    |      |          |      |          |      |          |  |  |
|---------------------------------|------|----------|------|----------|------|----------|--|--|
|                                 | FY19 | FY20     | FY21 | FY22     | FY23 | FY24     |  |  |
| PWC Share of Bus Shelter Costs* | \$0  | \$97,400 | \$0  | \$97,400 | \$0  | \$97,400 |  |  |
| PWC State Share                 | \$0  | \$17,500 | \$0  | \$0      | \$0  | \$0      |  |  |
| PWC Local Match                 | \$0  | \$79,900 | \$0  | \$97,400 | \$0  | \$97,400 |  |  |
| # Bus Shelters                  | 0    | 3        | 0    | 3        | 0    | 3        |  |  |
| County Subsidy Percentage       | -    | 82.0%    | -    | 100.0%   | -    | 100.0%   |  |  |

<sup>\*</sup> Bus Shelter Costs are shared with the Cities of Manassas and Manassas Park; PWC share of bus shelter costs is approximately 97.4%

### 10. VRE Subsidy – Virginia Railway Express

- **a. Description** The FY2019 Budget provides a direct transfer from the County of \$6,183,745 in NVTA 30% funds to VRE.
- **b.** Service Level Impacts Maintains current level of VRE service.

### **Program Summary**

#### **PRTC Administration**

The PRTC is a multi-jurisdictional agency representing Prince William, Stafford, and Spotsylvania Counties and the Cities of Manassas, Manassas Park, and Fredericksburg. PRTC administration performs executive management, grants management (including federal rail service grants since PRTC is the federal grantee on VRE's behalf), human resources and financial services as well as legislative support to the 17 PRTC Commissioners.

| Vov Magannas  | FY15    | FY16    | FY17    | FY18    | FY19    |
|---|---------|---------|---------|---------|---------|
| Key Measures  | Actuals | Actuals | Actuals | Adopted | Adopted |
| PRTC Commission meetings  | 10      | 11      | 11      | 11      | 11      |
| Public hearings   | 2       | 4       | 2       | 4       | 2       |
| OmniRide overall quality of service (excellent & average ratings) | 98%     | 98%     | 97%     | 98%     | -       |
| OmniLink overall quality of service (excellent & average ratings) | 97%     | 97%     | 97%     | 97%     | -       |

| Program Activities & Workload Measures  | FY15    | FY16    | FY17    | FY18    | FY19    |
|---|---------|---------|---------|---------|---------|
| (Dollar amounts expressed in thousands) | Actuals | Actuals | Actuals | Adopted | Adopted |
| PRTC Administration                     | \$247   | \$230   | \$248   | \$270   | \$295   |
| Employees Paid (PRTC)                   | 51      | 51      | 53      | 53      | 53      |
| Employees Paid (VRE)                    | 38      | 48      | 49      | 49      | 50      |
| Vendor checks produced                  | 2,391   | 2,417   | 2,313   | 2,445   | 2,336   |
| State grants (bus only) expended        | \$7.5M  | \$11.6M | \$10.5M | \$21.4M | \$10.9M |
| Federal grants (bus & rail) expended    | \$36.8M | \$41.8M | \$35.8M | \$47.8M | \$45.8M |
| 2.1% Motor fuels tax receipts           | \$24.8M | \$18.7M | \$20.5M | \$20.3M | \$21.6M |
| 2.1% Motor fuels tax disbursements      | \$32.9M | \$40.8M | \$25.7M | \$27.2M | \$26.6M |

FY15-FY17 Program Costs are based on Adopted Budgets

### **OmniRide** (Commuter Bus Service)

OmniRide provides services from eastern PWC and the Manassas area to points in Northern Virginia and the District of Columbia. In addition to morning and evening commuter service, limited mid-day service is also available.

| Vov. Monomers                                       | FY15    | FY16    | FY17    | FY18    | FY19    |
|---|---------|---------|---------|---------|---------|
| Key Measures  | Actuals | Actuals | Actuals | Adopted | Adopted |
| Complaints per 10,000 passenger trips - OmniRide    | 7       | 7       | 8       | 10      | 10      |
| Farebox recovery - OmniRide                         | 48%     | 50%     | 52%     | 49%     | 47%     |
| Passenger trips per vehicle revenue hour - OmniRide | 21      | 19      | 21      | 18      | 17      |
| PWC local subsidy per passenger trip - OmniRide     | \$2.64  | \$2.51  | \$2.08  | \$2.01  | \$1.19  |

| Program Activities & Workload Measures  | FY15      | FY16      | FY17      | FY18      | FY19      |
|---|-----------|-----------|-----------|-----------|-----------|
| (Dollar amounts expressed in thousands) | Actuals   | Actuals   | Actuals   | Adopted   | Adopted   |
| OmniRide (Commuter Bus Service)         | \$5,605   | \$4,914   | \$3,834   | \$3,893   | \$2,241   |
| OmniRide passenger trips                | 2,125,996 | 1,958,488 | 1,845,830 | 1,935,317 | 1,880,239 |

FY15-FY17 Program Costs are based on Adopted Budgets

### Ridersharing/Marketing

With the assistance of an extensive regional database, OmniMatch matches residents with carpoolers and vanpoolers who have similar commutes and work hours. Carpoolers and vanpoolers have access to High Occupancy Vehicle lanes that allow them to cruise to work faster and at less expense than driving alone. To encourage development of new vanpools, OmniMatch also offers a start-up subsidy program.

| Key Measures  | FY15<br>Actuals |           |           |           |           |
|---|-----------------|-----------|-----------|-----------|-----------|
| Annual vehicle trips reduced by slugging/carpool/vanpools | 3,387,211       | 3,701,846 | 3,257,965 | 3,927,289 | 3,199,714 |

| Program Activities & Workload Measures               | FY15      | FY16      | FY17      | FY18      | FY19      |
|--|-----------|-----------|-----------|-----------|-----------|
| (Dollar amounts expressed in thousands)              | Actuals   | Actuals   | Actuals   | Adopted   | Adopted   |
| Ridesharing/Marketing:                               | \$542     | \$656     | \$701     | \$801     | \$832     |
| Carpool, vanpool, slugging trips                     | 4,830,530 | 4,586,656 | 4,575,409 | 4,867,599 | 4,868,144 |
| Customer inquiries handled by customer service staff | 84,994    | 72,205    | 50,915    | 67,150    | 52,142    |
| Customer inquiries handled by IVR                    | -         | ı         | 53,000    | -         | 53,251    |

FY15-FY17 Program Costs are based on Adopted Budgets

### **OmniLink (Local Bus Service)**

OmniLink provides local bus service to the communities of Dale City, Dumfries (including Quantico), Manassas/Manassas Park, and Woodbridge/Lake Ridge. Buses operate on a "flexroute" system that allows for deviation of up to ¾ mile away from the route.

| Key Measures  | FY15    | FY16    | FY17    | FY18    | FY19    |
|---|---------|---------|---------|---------|---------|
|   | Actuals | Actuals | Actuals | Adopted | Adopted |
| Complaints per 10,000 passenger trips - OmniLink    | 4       | 4       | 4       | 7       | 7       |
| Farebox recovery - OmniLink                         | 10%     | 11%     | 9%      | 6%      | 6%      |
| Passenger trips per vehicle revenue hour - OmniLink | 14      | 14      | 12      | 14      | 12      |
| PWC local subsidy per passenger trip - OmniLink     | \$7.04  | \$8.93  | \$9.95  | \$10.24 | \$10.06 |

| Program Activities & Workload Measures  | FY15    | FY16    | FY17    | FY18    | FY19    |
|---|---------|---------|---------|---------|---------|
| (Dollar amounts expressed in thousands) | Actuals | Actuals | Actuals | Adopted | Adopted |
| OmniLink (Local Bus Service)            | \$6,690 | \$7,561 | \$7,213 | \$7,633 | \$7,219 |
| OmniLink passenger trips                | 950,413 | 846,693 | 724,793 | 745,321 | 717,474 |

FY15-FY17 Program Costs are based on Adopted Budgets

### **Local Capital Match**

PRTC purchases capital items such as OmniRide and OmniLink buses, facilities, support vehicles, and shop equipment using a combination of federal and state grants. Local capital match is the PWC contribution required as a condition of receiving the Federal or state grant. Federal and state grants have different matching ratios depending upon the type of capital item being purchased.

| Program Activities & Workload Measures  | FY15    | FY16    | FY17    | FY18    | FY19    |
|---|---------|---------|---------|---------|---------|
| (Dollar amounts expressed in thousands) | Actuals | Actuals | Actuals | Adopted | Adopted |
| Local Capital Match                     | \$1,581 | \$2,183 | \$1,647 | \$1,813 | \$2,617 |

FY15-FY17 Program Costs are based on Adopted Budgets

### Vanpool Program

PRTC is the administrative home for a regional vanpool incentive program. This program collects mileage driven from vanpools and submits it to the National Transit Database where it increases PRTC's share of federal transit formula funding. Because of the two-year lead-time for formula funding to materialize, the State and the County appropriated funding until the program became self-sustaining. Net program earnings are used to support the County's bus expenses reducing the strain on the 2.1% motor fuels tax.

| Program Activities & Workload Measures  | FY15    | FY16    | FY17    | FY18    | FY19    |
|---|---------|---------|---------|---------|---------|
| (Dollar amounts expressed in thousands) | Actuals | Actuals | Actuals | Adopted | Adopted |
| Vanpool Program                         | \$23    | \$192   | \$0     | \$0     | \$1,631 |

FY15-FY17 Program Costs are based on Adopted Budgets

### **VRE (Commuter Rail Service)**

The VRE is a transportation partnership of the NVTC and PRTC, the counties of Fairfax, Prince William, Stafford, Spotsylvania, and Arlington and the cities of Manassas, Manassas Park, Fredericksburg, and Alexandria. VRE provides commuter rail service from the Northern Virginia suburbs to Alexandria, Crystal City, and downtown Washington, D.C.

| Key Measures   | FY15    | FY16    | FY17    | FY18    | FY19    |
|--|---------|---------|---------|---------|---------|
|  | Actuals | Actuals | Actuals | Adopted | Adopted |
| Trips on-time  | 92%     | 90%     | 88%     | 90%     | 88%     |
| Cost recovery ratio                                  | 57%     | 54%     | 58%     | 51%     | 52%     |
| Passenger trips per vehicle revenue hour             | 69      | 62      | 64      | 64      | 64      |
| Local subsidy (all jurisdictions) per passenger trip | \$3.56  | \$3.70  | \$3.62  | \$3.79  | \$3.74  |

| Program Activities & Workload Measures  | FY15      | FY16      | FY17      | FY18      | FY19      |
|---|-----------|-----------|-----------|-----------|-----------|
| (Dollar amounts expressed in thousands) | Actuals   | Actuals   | Actuals   | Adopted   | Adopted   |
| VRE (Commuter Rail Service)             | \$5,485   | \$5,310   | \$5,968   | \$5,363   | \$6,184   |
| VRE passenger trips                     | 4,618,169 | 4,441,858 | 4,761,035 | 4,550,000 | 4,750,000 |

FY15-FY 17 Program Costs are basd on Adopted Budgets

### **Mission Statement**

The Department of Transportation will construct and enhance a multi-modal transportation network that meets the needs of the growing community.



Expenditure Budget: \$5,145,631

3.1% of Community Development

### **Programs:**

Administration: \$144,437

■ Capital: \$140,000

• Planning & Programming: \$4,861,194

Community Development Expenditure Budget: \$165,173,046

### **Mandates**

The Department of Transportation does not provide a state or federal mandated service beyond the requirements of <u>House Bill 2313</u> described below. Some federal and state transportation funds require certain activities to be performed; however, these are not considered mandates since the County is not obligated to accept the funding.

In 2013, the Virginia General Assembly passed House Bill 2313, which requires localities expend or disburse for transportation purposes each year an amount that is at least equal to the average annual amount expended or disbursed for transportation purposes between July 1, 2010 and June 30, 2013, excluding bond proceeds, debt service payments, and federal or state grants. If the County does not expend or disburse this amount, the County shall not be the direct beneficiary of any of the revenues generated by the state taxes and fees imposed by House Bill 2313 in the immediately succeeding year. The Department of Finance is responsible for the annual certification report.

FY2019 Budget | 145 | Community Development

### **Expenditure and Revenue Summary**



| Expenditure by Program                | FY15<br>Actuals | FY16<br>Actuals | FY17<br>Actuals | FY18<br>Adopted | FY19<br>Adopted | % Change<br>Budget FY18/<br>Budget FY19 |
|---------------------------------------|-----------------|-----------------|-----------------|-----------------|-----------------|---|
| Transportation Administration         | \$198,061       | \$191,320       | \$192,259       | \$172,875       | \$141,437       | (18.19%)                                |
| Capital                               | \$37,961        | \$1,507         | (\$58,171)      | \$140,000       | \$140,000       | 0.00%                                   |
| Planning & Programming                | \$4,211,718     | \$4,735,518     | \$4,178,517     | \$4,702,602     | \$4,864,194     | 3.44%                                   |
| Total Expenditures                    | \$4,447,740     | \$4,928,345     | \$4,312,606     | \$5,015,477     | \$5,145,631     | 2.60%                                   |
| Expenditure by Classification         |                 |                 |                 |                 |                 |   |
| Salaries and Benefits                 | \$2,193,945     | \$2,243,643     | \$4,798,173     | \$4,759,083     | \$4,863,222     | 2.19%                                   |
| Contractual Services                  | \$15,012        | \$64,434        | \$97,427        | \$146,390       | \$196,390       | 34.16%                                  |
| Internal Services                     | \$133,842       | \$125,306       | \$256,631       | \$256,525       | \$256,525       | 0.00%                                   |
| Purchase of Goods & Services          | \$1,822,050     | \$1,959,734     | \$1,730,913     | \$2,218,800     | \$2,218,800     | 0.00%                                   |
| Capital Outlay                        | \$61,381        | \$66,347        | \$54,049        | \$77,094        | \$77,094        | 0.00%                                   |
| Leases & Rentals                      | \$1,872         | \$2,037         | \$4,182         | \$57,416        | \$57,416        | 0.00%                                   |
| Reserves & Contingencies              | \$0             | \$0             | (\$2,906,022)   | (\$2,795,536)   | (\$2,902,071)   | 3.81%                                   |
| Transfers Out                         | \$219,639       | \$466,844       | \$277,253       | \$295,705       | \$378,255       | 27.92%                                  |
| Total Expenditures                    | \$4,447,740     | \$4,928,345     | \$4,312,606     | \$5,015,477     | \$5,145,631     | 2.60%                                   |
| <b>Funding Sources</b>                |                 |                 |                 |                 |                 |   |
| Permits & Fees                        | \$1,200,757     | \$1,301,829     | \$1,476,009     | \$1,754,635     | \$1,754,635     | 0.00%                                   |
| Use of Money & Property               | \$9,926         | \$15,872        | \$0             | \$0             | \$0             | 0.00%                                   |
| Miscellaneous Revenue                 | \$15,494        | \$20,000        | \$800           | \$0             | \$0             | 0.00%                                   |
| Non-Revenue Receipts                  | \$8,730         | \$0             | \$0             | \$0             | \$0             | 0.00%                                   |
| Charges for Services                  | \$15,006        | \$23,355        | \$22,057        | \$12,483        | \$12,483        | 0.00%                                   |
| Revenue from Commonwealth             | \$975           | \$0             | \$0             | \$0             | \$0             | 0.00%                                   |
| Transfers In                          | \$202,930       | \$0             | \$140,000       | \$140,000       | \$190,000       | 35.71%                                  |
| Total Designated Funding Sources      | \$1,453,818     | \$1,361,056     | \$1,638,867     | \$1,907,118     | \$1,957,118     | 2.62%                                   |
| (Contribution to)/Use of Fund Balance | \$452,781       | \$688,185       | \$130,015       | \$163,453       | \$216,297       | 32.33%                                  |
| Net General Tax Support               | \$2,541,141     | \$3,567,289     | \$2,543,724     | \$2,944,906     | \$2,972,216     | 0.93%                                   |
| Net General Tax Support               | 57.13%          | 72.38%          | 58.98%          | 58.72%          | 57.76%          |   |
|                                       |                 |                 |                 |                 |                 |   |

### **Staff History by Program**





### **Future Outlook**

**Projects Underway** - The Department of Transportation (DOT) has completed all road projects associated with the 2006 Bond Referendum. In 2014, DOT identified eight projects that were identified as priorities and adopted by the Prince William Board of County Supervisors (BOCS) via <u>BOCS Resolution 14-68</u>. The priority projects are:

- Minnieville Road (Route 234 to Spriggs Road) Under Construction
- Vint Hill Road (Schaeffer Lane to Sudley Manor Drive) Under Design
- Neabsco Mills Road (Route 1 to Dale Boulevard) Under Design
- University Boulevard (Sudley Manor Drive to Devlin Road)
- Telegraph/Summit School Road (Minnieville Road to existing)
- Van Buren Road (Route 234 to Cardinal Drive)
- Balls Ford Road (Ashton Avenue to Groveton Road)
- Wellington Road (Devlin Road to Route 234 Bypass)

The DOT is currently working on completing the priority projects, with three of the eight projects in either design or construction phases. The DOT will also be focusing on completing studies, design, and construction of projects funded by various sources including the Northern Virginia Transportation Authority (NVTA) and state and federal agencies. Recently, projects have experienced higher than estimated costs due to increases in right-of-way acquisition, utility, and construction costs. These increases have led to gaps in project funding and presented ongoing challenges for DOT projects.

SmartScale State Project Prioritization Process - House Bill 2 (HB 2) was signed into law in 2014 and implementation began in August 2015. HB 2 requires the Commonwealth Transportation Board to develop and implement a quantifiable and transparent prioritization process for making funding decisions for capacity enhancing projects within the Virginia Department of Transportation (VDOT) six-year improvement program. A combined estimate of \$603.8 million in funding is available to Northern Virginia jurisdictions through both the District Grants and High-Priority Project Programs. Project applications for these programs will be evaluated based on Congestion Mitigation (45%), Economic Development (5%), Accessibility (15%), Safety (5%), Environmental Quality (10%), and Land Use (20%) divided by project monetary requests.

**Small-Scale Project Funding** - The DOT faces challenges related to funding deficiencies for small-scale safety improvements to County roadways, trails, sidewalks, and other transportation facilities. The DOT works closely with VDOT to coordinate and fund County transportation projects. A shortage of funds may reduce or delay projects around the County. As a result, the DOT will have to rely more on local funding or seek other funding sources to complete projects. Many of these additional funding sources (grants) need local matches for 20-50% of the total project/grant costs. The DOT will be working to secure reliable funds outside of existing funding channels.

#### Northern Virginia Transportation Authority -

- 30% Funding In FY19, the County anticipates the receipt of approximately \$13.3 million (these amounts do not include NVTA 30% funds designated for distribution to the Town of Dumfries). The 30% funds are planned to be used for road construction and transit operation expenses such as the Virginia Railway Express, and/or any other public transportation purposes, as defined by the Code of Virginia. Use of 30% NVTA funds for other transportation needs unrelated to road construction will limit the planned construction of roads with this funding source.
- 70% Funding The NVTA has begun a two-year process to update the Long Range Transportation Plan known as TransAction. Once adopted, the TransAction update will identify projects eligible for \$1.5 billion that will be allocated for regional transportation improvements through FY2019-2024. These projects will be allocated on a competitive basis and prioritized through NVTA.

**Proffer Legislation Impacts** - The passing of Senate Bill 549 (SB 549) limits the ability of local governments to request/accept proffers for residential rezoning/proffer amendments. Beginning July 1, 2016, this change in legislation regarding Level of Service proffer contributions by developers to help offset unfunded road improvements will reduce the amount of transportation proffer funding the County receives for each residential development unit by \$11,371/multifamily unit, \$15,425/townhouse unit, and \$16,780/single-family unit. These changes impact the rezoning process and the quantity of transportation improvements around new and existing residential development.

#### **General Overview**

- A. Costs Recovered from Capital Projects The Capital program includes road design, construction, project management, and right-of-way acquisition activities that recover expenditure costs from BOCS approved road improvement projects. Staff provides management and oversight of large and small-scale road projects, often funded by multiple revenue sources. There are generally 15+ capital transportation projects actively being managed by the Capital program at any point in time. The FY2019 Budget includes \$2.96 million in expenditure costs and 22.85 FTEs recovered from projects, which represents the budgeted cost of administering the capital road-building program in Prince William County (PWC).
- **B.** Increase Indirect Cost Transfer to the General Fund Indirect costs are expenditures charged by one part of the County government for services rendered by another part of the County government, for example, the cost of office space, utilities, and other basic agency support. In FY19, the indirect cost transfer amount reimbursing the general fund for DOT increases by \$82,550 from \$268,215 in FY18 to \$350,765 in FY19.

### **Budget Initiatives**

#### A. Budget Initiatives

1. Preliminary Engineering for Grant Applications – Planning & Programming

Expenditure \$50,000 General Fund Impact \$0 Revenue \$50,000 FTE Positions 0.00

- **a. Description** This initiative provides contract services funding for preliminary engineering to support future grant applications for road projects. Additional design engineering will improve the potential for leveraging additional state and federal funds for roadway improvements across the County. This initiative is funded by NVTA 30% funds.
- **b. Service Level Impacts** Preliminary engineering will improve the competitiveness of County grant applications for road projects.

### **Program Summary**

#### Administration

Provide overall leadership and management oversight for all department activities and review all major policy issues, financial transactions, BOCS reports, County Executive generated tracker reports, and interface with executive management and County citizens on transportation issues.

| Key Measures  | FY15    | FY16    | FY17    | FY18    | FY19    |
|---|---------|---------|---------|---------|---------|
|   | Actuals | Actuals | Actuals | Adopted | Adopted |
| Trackers responded to on time                           | 79%     | 63%     | 100%    | 90%     | 100%    |
| 2006 Road Bond projects completed or under construction | 84%     | 95%     | 100%    | 100%    | 100%    |

| Program Activities & Workload Measures  | FY15    | FY16    | FY17    | FY18    | FY19    |
|---|---------|---------|---------|---------|---------|
| (Dollar amounts expressed in thousands) | Actuals | Actuals | Actuals | Adopted | Adopted |
| Transportation Administration           | \$157   | \$126   | \$149   | \$88    | \$106   |
| Transportation BOCS agenda items        | 91      | 172     | 88      | 172     | 117     |
| Innovation Park Management              | \$41    | \$65    | \$33    | \$35    | \$35    |

### Capital

Manage and oversee the design and construction of improvements to County roadways through bond, local, state, and federal funds. The program also acquires property for all road projects and provides assistance and support for other land acquisitions. Activities within this program charge costs to capital projects.

| Key Measures   | FY15    | FY16    | FY17    | FY18    | FY19    |
|--|---------|---------|---------|---------|---------|
|  | Actuals | Actuals | Actuals | Adopted | Adopted |
| Settlement to appraisal value  | 147%    | 135%    | 213%    | 147%    | 165%    |
| Projects completed within 60 days of original contract completion date           | 100%    | 100%    | 100%    | 100%    | 100%    |
| Projects completed within 20% of original contract amount (without scope change) | 100%    | 100%    | 100%    | 100%    | 100%    |

| Program Activities & Workload Measures  | FY15    | FY16    | FY17    | FY18    | FY19    |
|---|---------|---------|---------|---------|---------|
| (Dollar amounts expressed in thousands) | Actuals | Actuals | Actuals | Adopted | Adopted |
| Right-of-Way Acquistion                 | \$0     | \$0     | \$11    | \$0     | \$0     |
| Parcels acquired                        | 93      | 99      | 35      | 139     | 75      |
| Road Design and Construction            | \$38    | \$2     | (\$58)  | \$140   | \$140   |
| Contracts and task orders let           | 17      | 20      | 20      | 20      | 22      |

### Planning & Programming

Provides plan review, inspection, traffic and safety engineering, street lighting, and regional planning transportation activities. Through these activities, transportation planning, geographic information system, and site/plan review are completed for the County. Additionally, the program provides transportation inspection and material testing, traffic safety planning/engineering and site review, coordination of street light installation and maintenance, and County representation at the regional and state planning level.

| Key Measures   | FY15    |         |         | 1 1 1 0 | /       |
|--|---------|---------|---------|---------|---------|
| •  | Actuals | Actuals | Actuals | Adopted | Adopted |
| Plans reviewed within established deadline                                 | 100%    | 100%    | 100%    | 100%    | 100%    |
| Residents can easily get around PWC by car (community survey)              | 80%     | 80%     | 84%     | 80%     | 80%     |
| Street light outages reported to power companies within three working days | 100%    | 100%    | 100%    | 100%    | 100%    |
| Regional grant allocation of NoVA Transportation dollars to the County     | 18%     | 18%     | 16%     | 16%     | 16%     |

| Program Activities & Workload Measures             | FY15    | FY16    | FY17    | FY18    | FY19    |
|--|---------|---------|---------|---------|---------|
| (Dollar amounts expressed in thousands)            | Actuals | Actuals | Actuals | Adopted | Adopted |
| Transportation Plan Review                         | \$912   | \$1,050 | \$825   | \$1,024 | \$957   |
| Plans reviewed per FTE                             | 103     | 100     | 108     | 109     | 110     |
| Total plans reviewed                               | 516     | 811     | 602     | 700     | 650     |
| Inspections  | \$1,051 | \$1,241 | \$1,082 | \$1,185 | \$1,305 |
| Construction inspections (Energov data)            | 4,025   | 15,280  | 16,000  | 4,500   | 16,200  |
| Traffic Safety                                     | \$265   | \$248   | \$335   | \$337   | \$356   |
| Traffic safety requests received and reviewed      | 467     | 414     | 504     | 520     | 500     |
| Street Lighting                                    | \$1,784 | \$1,964 | \$1,697 | \$1,985 | \$1,988 |
| County-funded street lights installed and upgraded | 41      | 38      | 26      | 35      | 25      |
| Regional Planning                                  | \$200   | \$232   | \$239   | \$222   | \$259   |
| Transportation planning grants received            | 3       | 3       | 2       | 5       | 5       |